1-6/2010 – At a glance

- Total revenue: EUR 253.2 mill. (+3.5%)
- EBITDA: EUR 85.7 mill. (+6.9%)
- EBIT: EUR 52.6 mill. (+12.7%)
- Net profit: EUR 38.1 mill. (+11.6%)
  (after non-controlling interests)
- Passengers: 8.9 mill. (+5.5%)
  (European average of +2.4%*)

* Source: ACI January to June 2010
## Financial Results 1-6/2010

<table>
<thead>
<tr>
<th>EUR mill.</th>
<th>1-6/2010</th>
<th>1-6/2009</th>
<th>Change in %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Revenues</td>
<td>253.2</td>
<td>244.6</td>
<td>+ 3.5</td>
</tr>
<tr>
<td>Other income</td>
<td>7.5</td>
<td>6.4</td>
<td>+ 17.8</td>
</tr>
<tr>
<td>Operating income</td>
<td>260.7</td>
<td>251.0</td>
<td>+ 3.9</td>
</tr>
<tr>
<td>Operating expenses (excl. depreciation)</td>
<td>-175.0</td>
<td>-170.8</td>
<td>+ 2.4</td>
</tr>
<tr>
<td>EBITDA</td>
<td>85.7</td>
<td>80.1</td>
<td>+ 6.9</td>
</tr>
<tr>
<td>Depreciation</td>
<td>-33.1</td>
<td>-33.4</td>
<td>- 1.1</td>
</tr>
<tr>
<td>EBIT</td>
<td>52.6</td>
<td>46.7</td>
<td>+ 12.7</td>
</tr>
<tr>
<td>Financial results</td>
<td>-2.8</td>
<td>-2.4</td>
<td>+ 15.6</td>
</tr>
<tr>
<td>EBT</td>
<td>49.9</td>
<td>44.3</td>
<td>+ 12.5</td>
</tr>
<tr>
<td>Taxes</td>
<td>-11.8</td>
<td>-10.2</td>
<td>+ 15.5</td>
</tr>
<tr>
<td>Net profit after minority interests</td>
<td>38.1</td>
<td>34.1</td>
<td>+ 11.6</td>
</tr>
</tbody>
</table>
Financial Results 1-6/2010

Revenue by Segment

Handling
EUR 76.6 mill.
- 11.2%

Retail & Properties
EUR 44.7 mill.
+2.3%

Other Segments
EUR 6.7 mill.
- 14.5%

Airport
EUR 124.8 mill.
+17.2%

Revenue structure without Handling

70.8%

25.3%

3.8%
## Financial Results 1-6/2010

### Summary of Operating Expenses

<table>
<thead>
<tr>
<th>in EUR mill.</th>
<th>1-6/2010</th>
<th>1-6/2009</th>
<th>Change in %</th>
</tr>
</thead>
<tbody>
<tr>
<td>Consumables and services used</td>
<td>20.3</td>
<td>18.9</td>
<td>+ 7.7</td>
</tr>
<tr>
<td>Personnel expenses</td>
<td>112.4</td>
<td>107.6</td>
<td>+ 4.4</td>
</tr>
<tr>
<td>Depreciation</td>
<td>33.1</td>
<td>33.4</td>
<td>- 1.1</td>
</tr>
<tr>
<td>Other operating expenses</td>
<td>42.3</td>
<td>44.4</td>
<td>- 4.7</td>
</tr>
<tr>
<td>Total operating expenses</td>
<td>208.1</td>
<td>204.3</td>
<td>+ 1.9</td>
</tr>
</tbody>
</table>
## Financial Results 1-6/2010

### Financial Indicators

<table>
<thead>
<tr>
<th>in %</th>
<th>1-6/2010</th>
<th>1-6/2009</th>
</tr>
</thead>
<tbody>
<tr>
<td>EBITDA Margin</td>
<td>33.8</td>
<td>32.8</td>
</tr>
<tr>
<td>EBIT Margin</td>
<td>20.8</td>
<td>19.1</td>
</tr>
<tr>
<td>ROE</td>
<td>4.8</td>
<td>4.5</td>
</tr>
<tr>
<td>ROCE</td>
<td>2.7</td>
<td>2.6</td>
</tr>
<tr>
<td>Gearing</td>
<td>84.1</td>
<td>80.1</td>
</tr>
</tbody>
</table>
## Financial Results 1-6/2010

### Segment Reporting

<table>
<thead>
<tr>
<th></th>
<th>1-6/2010</th>
<th>1-6/2009</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Airport</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>External segment revenue</td>
<td>124.8</td>
<td>106.5</td>
</tr>
<tr>
<td>Segment EBIT</td>
<td>36.2</td>
<td>35.8</td>
</tr>
<tr>
<td><strong>Handling</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>External segment revenue</td>
<td>76.6</td>
<td>86.3</td>
</tr>
<tr>
<td>Segment EBIT</td>
<td>7.1</td>
<td>5.9</td>
</tr>
<tr>
<td><strong>Retail &amp; Properties</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>External segment revenue</td>
<td>44.7</td>
<td>43.7</td>
</tr>
<tr>
<td>Segment EBIT</td>
<td>22.5</td>
<td>20.8</td>
</tr>
<tr>
<td><strong>Other Segments</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>External segment revenue</td>
<td>6.7</td>
<td>7.9</td>
</tr>
<tr>
<td>Segment EBIT</td>
<td>-0.8</td>
<td>-2.2</td>
</tr>
</tbody>
</table>
Capex programme 2010 - 2014

including replacement and maintenance investments – excluding third runway, purchase of land, and capitalised interest during the construction period

<table>
<thead>
<tr>
<th>Project</th>
<th>in EUR mill.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Terminals</td>
<td>390</td>
</tr>
<tr>
<td>Apron, runways</td>
<td>30</td>
</tr>
<tr>
<td>Design of core zone</td>
<td>43</td>
</tr>
<tr>
<td>Security</td>
<td>38</td>
</tr>
<tr>
<td>Parking</td>
<td>17</td>
</tr>
<tr>
<td>Other projects</td>
<td>31</td>
</tr>
<tr>
<td>Technical noise protection</td>
<td>23</td>
</tr>
<tr>
<td>Replacement and maintenance investments</td>
<td>111</td>
</tr>
<tr>
<td>Other investments</td>
<td>38</td>
</tr>
<tr>
<td><strong>Total investments 2010 - 2014</strong></td>
<td><strong>721</strong></td>
</tr>
</tbody>
</table>
Capex programme 2010 - 2014

in EUR mill.

Investments
including replacement and maintenance investments – excluding third runway, purchase of land, and capitalised interest during the construction period.
Traffic Results 1-6/2010 at a glance

- Passenger traffic 1-6/2010 +5.5%
  (European average +2.4%*)

- Strong development in traffic to Middle East +11.5%

- Passengers - Eastern Europe +8.0%

- Passengers – Low-cost carriers -4.0%

- Share of total passengers - Low-cost carriers 21.8%

* Source: ACI Average for the period January – June 2010
Passenger development at European airports

in %

2005 2006 2007 2008 2009 1-6/2010

VIE

European average (selected airports)

source: ACI Airports Council International – Europe from 06/2010 – 34 biggest airports in Europe

-11-
Traffic Results 1-6/2010

**Passengers:**
8,899,368 (+5.5%)

**Transfer passengers:**
2,677,072 (+6.3%)

**Flight movements:**
119,167 (-0.2%)

**MTOW (in tonnes):**
3,744,236 (+7.2%)

**Cargo incl. trucking in tonnes**
148,353 (+30.4%)
Traffic Results 1-6/2010

Passengers
Scheduled and Charter Traffic

Europe total: +5.2%
Eastern Europe: +8.0%
Western Europe: +4.5%
Middle East: +15.4%
North America: +5.2%
Far East: +2.6%
Middle East: +15.4%
Others: +3.5%
Europe total: 86.6%
North America: 69.0%
Far East: 3.8%
Middle East: 5.5%
Eastern Europe: 17.6%
Others: 2.5%
# Flight Plan Summer 2010

**New airlines:**

- BMI
- Alitalia
- Wataniya
- S7
- EVA Air Cargo

**New destinations by airlines:**

- Kuwait (Watanya)
- Novosibirsk via Moskau DME (S7)
- Gagliari (Niki)
- Barcelona (Niki)
- Kopenhagen (Niki)
- Nizza (Niki)
- Olbia (Niki)
- Hannover (Germanwings)
- Larnaca (Blue Air)
- Larnaca (Cyprus)
## Flight Plan Summer 2010

### Additional frequencies:

<table>
<thead>
<tr>
<th>AUA</th>
<th>Niki</th>
<th>Brussels Airlines</th>
</tr>
</thead>
<tbody>
<tr>
<td>• Nizza</td>
<td>• Paris</td>
<td>• Brüssel</td>
</tr>
<tr>
<td>• Bukarest</td>
<td>Turkish Airlines</td>
<td>• Sarajevo</td>
</tr>
<tr>
<td>• Sofia</td>
<td>• Istanbul</td>
<td></td>
</tr>
<tr>
<td>• Stuttgart</td>
<td>Air Baltic</td>
<td></td>
</tr>
<tr>
<td>• Berlin</td>
<td>• Riga</td>
<td></td>
</tr>
<tr>
<td>• Graz</td>
<td>Sunexpress</td>
<td></td>
</tr>
<tr>
<td>• Tokio</td>
<td>• Antalya</td>
<td></td>
</tr>
<tr>
<td>• Larnaca</td>
<td>• Izmir</td>
<td></td>
</tr>
<tr>
<td></td>
<td>• Istanbul</td>
<td></td>
</tr>
</tbody>
</table>
## Traffic Results January to July 2010

<table>
<thead>
<tr>
<th></th>
<th>1-6/2010</th>
<th>July 2010</th>
<th>1-7/2010</th>
<th>Forecast</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Passengers</strong></td>
<td>8,899,368</td>
<td>2,032,579</td>
<td>10,931,947</td>
<td>+6%</td>
</tr>
<tr>
<td><strong>Change in %</strong></td>
<td>+5.5</td>
<td>+11.3</td>
<td>+6.6</td>
<td></td>
</tr>
<tr>
<td><strong>MTOW (t)</strong></td>
<td>3,744,236</td>
<td>743,671</td>
<td>4,487,907</td>
<td>+7%</td>
</tr>
<tr>
<td><strong>Change in %</strong></td>
<td>+7.2</td>
<td>+10.7</td>
<td>+7.7</td>
<td></td>
</tr>
<tr>
<td><strong>Flight movements</strong></td>
<td>119,167</td>
<td>22,443</td>
<td>141,610</td>
<td>+1%</td>
</tr>
<tr>
<td><strong>Change in %</strong></td>
<td>-0.2</td>
<td>+0.8</td>
<td>0.0</td>
<td></td>
</tr>
<tr>
<td><strong>Cargo incl. trucking (in tonnes)</strong></td>
<td>148,353</td>
<td>21,599</td>
<td>169,952</td>
<td>+27.1</td>
</tr>
<tr>
<td><strong>Change in %</strong></td>
<td>+30.4</td>
<td>+8.5</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Long-Term Forecast 2010 - 2020

Passengers
Forecast 2010-2020
in mill.

*(CAGR Passengers VIE 1970-2008)/2
extrapolated to 2020

11,2
19,7
18,1
24,6
30,6
26,0

Forecast
Ø 2010-2020 5.2%

created by YS
Vienna International Airport

*Key advantages support the hub function*

**Key advantages**

1. Location
2. Quality
3. Capacity
4. Development of non-aviation business
5. Tariffs and incentives
1.1 Catchment area

Approx. 14.3 million people live in the catchment area

Map showing the catchment area with cities like Prague, Bratislava, and Graz.
1.2 Geographical location

Time saved with flights to/from Vienna vs. Munich Airport

Source: Online flight plan information from Austrian and Lufthansa
1.3 Markets

Destinations Austrian: 36

Destinations Lufthansa*: 35

thereof

Austrian only: 13

Lufthansa* only: 12

Lufthansa and Austrian: 23

* ex FRA, MUC

Source: OAG, week 46 / as of March 2010
1.4 Positioning of the airport in Eastern Europe

*High frequencies, maximum destinations*

Highest number of East European destinations in comparison
2.1 VIE‘s top quality standards

- 25-minute minimum connecting time:

<table>
<thead>
<tr>
<th>Airport</th>
<th>MCT</th>
<th>Airport</th>
<th>MCT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Munich</td>
<td>30 - 35 min</td>
<td>Amsterdam</td>
<td>50 min</td>
</tr>
<tr>
<td>Zurich</td>
<td>40 min</td>
<td>Brussels</td>
<td>50 min</td>
</tr>
<tr>
<td>Copenhagen</td>
<td>45 min</td>
<td>London</td>
<td>45 - 75 min</td>
</tr>
<tr>
<td>Frankfurt</td>
<td>45 min</td>
<td>Paris</td>
<td>60 - 90 min</td>
</tr>
</tbody>
</table>

- Short routes & comfortable transfers for passengers
  - “One-roof concept”

- Outstanding turnaround time (A320: ~40 minutes)

- Punctual and efficient service: 2009: Delays of more than 15 minutes: 14.0%
3.1. Capacity

**Skylink**

- **Gross floor space:**
  - Terminal: 76,000 m², Pier: 71,000 m²

- **Dimensions:**
  - Length of Pier: 450 m, Length of Terminal: 270 m

- **Infrastructure:**
  - Check-in-counters: 64
  - Baggage carousels: 10
  - Pier positions: 17
  - Shopping areas: 5,900 m²
  - Gastronomy areas: 3,700 m²

- **One-roof-concept**
- **Three-floor-concept**
- **Start of operations:** 1st half of 2012
- **Total costs:** EUR 830 mill.
3.2 Third runway

Name: 11R/29L
Length: 3,680 meter
Width: 60 meter
Taxiways: ~ 27.5 km
Category: CAT III

Status:
- March 2007: initial filing for the environmental impact assessment proceedings
- 14 citizens’ initiatives were recognised as parties to these proceedings
- February 2009: Statement by Flughafen Wien AG regarding questions related to environmental impact.
- Not before the first half of 2011: Official ruling in the first instance
4.1 Development of non-aviation business

Terminal expansion Skylink:

- Substantial increase in gastronomy and shopping areas

<table>
<thead>
<tr>
<th></th>
<th>Available space 2009</th>
<th>Decrease in space with opening Skylink</th>
<th>Additional space Skylink</th>
<th>Total space with opening Skylink</th>
<th>Additional space in T2 and Pier West</th>
<th>Total space</th>
</tr>
</thead>
<tbody>
<tr>
<td>Shops / gastronomy</td>
<td>11,000 m²</td>
<td>- 1,500 m²</td>
<td>9,600 m²</td>
<td>19,100 m²</td>
<td>2,500 m²</td>
<td>21,600 m²</td>
</tr>
</tbody>
</table>
4.2 Development of non-aviation business

Parking space at Vienna International Airport

- Parking spaces indoor: 10,763
- Parking spaces outdoor: 12,752
4.3 Development of non-aviation business

Real Estate

Enough free space to develop further real estate projects (e.g. office parks, multi storey carparks....)
5.1 Competitive tariffs and attractive incentives
Better than the European average*

* All airlines, all fees, excluding security, including incentives

Source: VIE; April 2010
5.2 Competitive tariffs and attractive incentives

Change in tariff regulation as of 1.1.2010

- Increase of tariffs by a net total of 0.5%.

These adjustments includes:

- 13.0% decrease in landing tariff
- 7.3% (€ 1.03) increase in passenger tariff to € 15.62 per departing passenger
- accounting for 50% of the noise tariffs from 1.7.2010 has no effect on the income statement

as well as

- € 2.00 increase in transfer incentive for each departing passenger
  to € 10.21 from 01.07.2009 up to 30.06.2010
Flughafen Wien AG
Results
1-6/2010

August 2010