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TWO AIRPORTS. ONE VISION.

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Herbert Kaufmann

Member and Speaker of the Management Board

Flughafen Wien AG

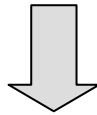


Vienna International Airport

**A strong partner
for Bratislava and Košice**

Competition between Regions

The competitors of the **Bratislava-Vienna region** include Munich, Milan, Paris, Prague, etc.



The Bratislava-Vienna region must define itself as a common region and develop its unique site factors.

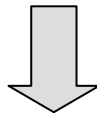
Vienna & Bratislava Airports

Wide-ranging opportunities for growth

2005: **17.0 million** passengers

2015: **30.0 million** passengers

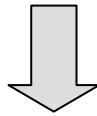
Thereof 6 – 7 million in Bratislava



For each one million passengers: 1000 new jobs at the airport

Cooperation allows for the best development of potential

- **Vienna:** primarily **transfer hub west/east/long-haul**
- **Bratislava:** primarily **point-to-point traffic**
Business, charter, low-cost carriers



Competitive advantages over airports like Zurich, Munich, Prague etc.

For Bratislava, more growth than with any other solution.

Commitment to linking Bratislava Airport with the Vienna market

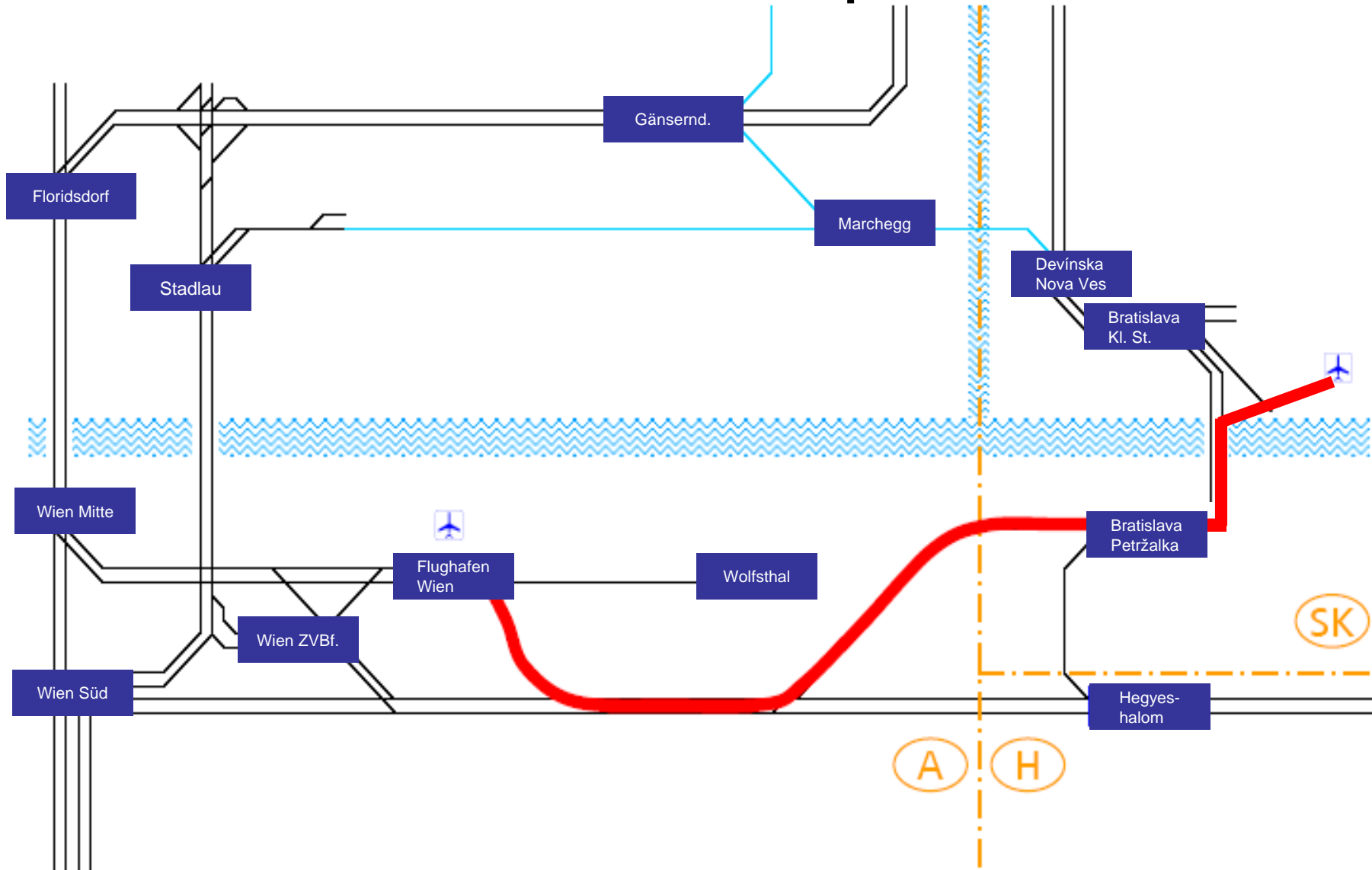
- Express connections between Vienna City Centre – BTS Airport less than 1 hour travelling time
- CAT operator (majority ownership Flughafen Wien AG)
- Product meets highest demands by passengers e.g. city check-in with baggage



Commitment to linking Bratislava Airport with the Vienna market

- Construction of rail connections by 2009 (project by ÖBB and Flughafen Wien AG guaranteed by cooperation agreement)
- Starting in mid-2006:
Opening of city check-in in Vienna for flights from Bratislava plus bus connections

Connections between Bratislava Airport and Vienna



Vision for Bratislava

More

- Destinations
 - Frequencies
 - Passengers
- than with any other solution

According to the Interreg III-A study by the EU, cooperation could create up to 35,000 new jobs in the region.

Vision for Košice

- Connections to hubs like Vienna and Frankfurt
- Support for tourism

100% Commitment to Vision

Bratislava

- Price 6 billion SKK (EUR 154 mill.)
- Capital contribution: 7.9 billion SKK (EUR 203 mill.)
- Investment programme: 9.37 billion SKK (EUR 240 mill.) over the first five years

Košice

- Price 900 million SKK (EUR 23.7 mill.)
- Capital contribution: 380 million SKK (EUR 9.7 mill.)
- Investment programme: 415.6 million SKK (EUR 10.7 mill.) over the first five years

Thank you for your attention.