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@		
		To: Flughafen Wien AG Communications De P.O. Box 1
Postal Code/City:		A-1300 Wien-Flughaf

Data Registry Nr.: 008613 Corporate Register Nr.: FN 42984 m Court of Registry: Provincial Court in Korneuburg

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Communications Department:

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Imprint
Published by:
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		IAS		IAS	
				IAO	
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Thereof Handling	111.0	-5.9	117.9	8.9	108.3
Thereof Non-Aviation	72.7	1.3	71.7	-0.4	72.0
EBIT	85.2	-8.5	93.1	4.0	89.5
EBIT-margin (in %) <sup>2)</sup>	25.9	-6.9	27.9	-1.2	28.2
EBITDA-margin (in %) <sup>3)</sup>	38.5	-6.5	41.1	-1.3	41.7
ROCE (in %) <sup>4)</sup>	13.4	-9.5	14.8	5.1	14.0
Net profit	66.3	-9.3	73.1	18.0	61.9
Cash flow	98.3	-2.6	100.9	-13.9	117.2
Equity	532.4	3.7	513.7	-10.1	571.2
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Flughafen Wien AG

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Consulting and Co-ordination:

Mensalia Unternehmensberatung
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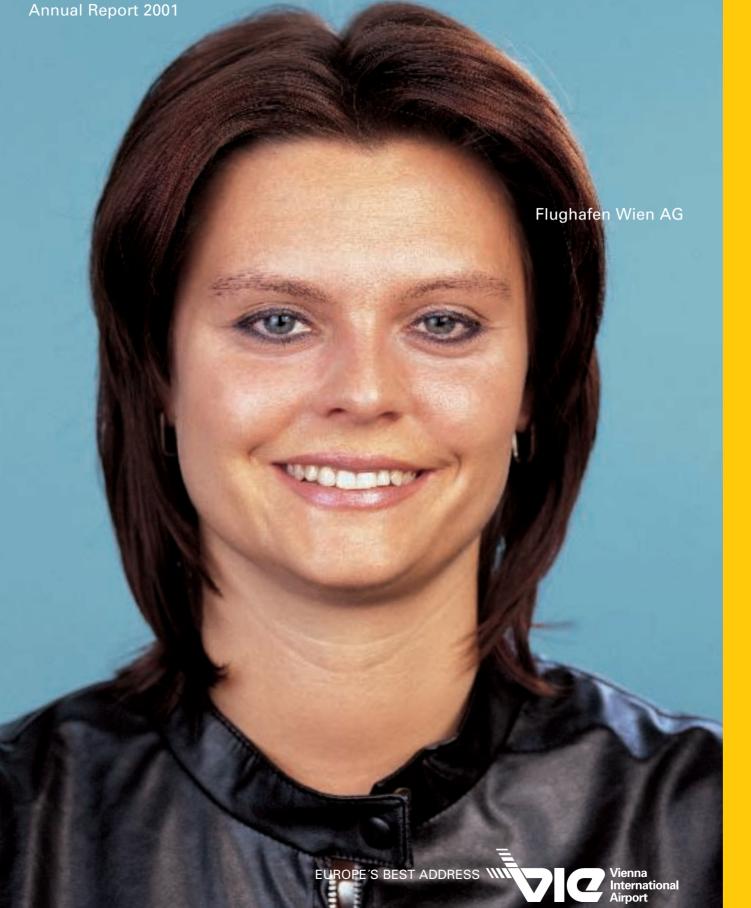
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Employees <sup>6</sup>	3.0 2,626	0.0	3.0	31.1 3.8	2.3 2,547

- Notes:

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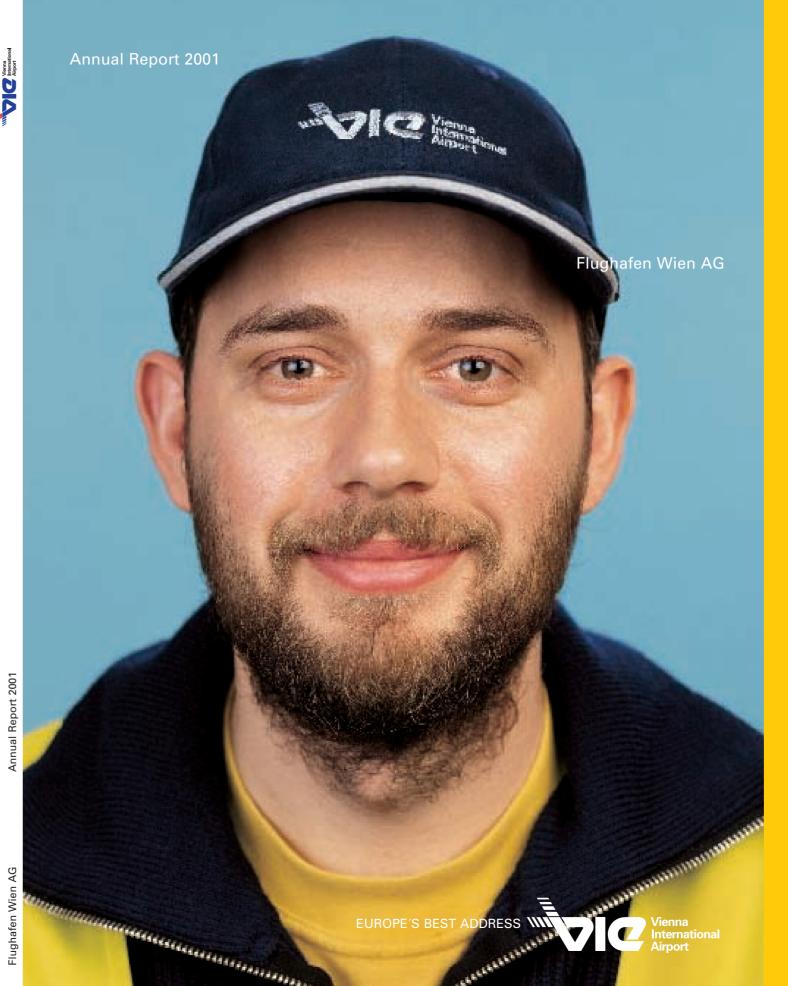
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			4.0	132.1
				108.3
				72.0
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### **Key Traffic Figures**

	2001	Change vs.	
		2000 in %	
Passangare (arrival dapartura transit)	11,853,157	-0.7	
Passengers (arrival, departure, transit) Scheduled traffic	10,443,400	-0.7	
Charter traffic	1,409,757	-3.7	
Transfer passengers	3,759,834	+12.2	
Share of transfer passengers	31.9%	(2000: 28.4%)	
		(	
Passengers (Departing) Scheduled Tra	offic		
Long Haul	579,877	-6.4	
Europe	4,394,755	+1.4	
East Europe	784,885	+11.3	
West Europe	3,609,870	-0.5	
Far East	356,639	-2.5	
Near and Middle East	156,438	-15.0	
North America	205,214	+2.4	
Africa and South America	86,562	-31.3	
Passengers	2001	Change vs.	
		2000 in %	
West Europe (pax out)			
1. London	360,294	-8.5	
2. Frankfurt	338,825	+1.1	
3. Paris	249,403	-2.1	
5.1 4113	240,400	2.1	
Long Haul Passengers / West (pax out	:)		
1. New York	65,700	-7.8	
2. Washington	56,810	+26.5	
3. Chicago	47,295	-12.0	
Far East Scheduled Traffic (pax out)			
1. Bangkok	58,867	+24.4	
2. Dehli	50,094	+38.7	
3. Osaka	45,310	+10.4	
East Europe Scheduled Traffic (pax ou	nt)		
1. Moscow	72,232	+21.6	
2. Prague	65,362	+9.6	
3. Warsaw	63,098	+1.6	
Charter Traffic (pax out)			
1. Antalya	121,058	+9.6	
2. Heraklion	43,539	+9.6 -4.2	
3. Monastir	37,522	-4.2 -1.7	
3. Monastii	31,322	-1.7	

# The Flughafen Wien Group

Handling Services

Ernest Eisner

Information

Christian Vesely

Services

Organisational chart by segment

More than 2,600 men and women work around the clock with state-of-the-art systems to guarantee the smooth functioning of a highly complex organisation such as Vienna International Airport. We believe that each of our employees deserves to be on the cover of this year's annual report because they have all supported our accomplishments in this business year. We have chosen four colleagues to represent the many people who work with us. These four covers symbolize the diversity for which Vienna International Airport stands. But on the inside – all are the same – and this is where you find the real success of Flughafen Wien AG.

Michael Schmidt Department V Loader

Department A



Repair Shop



Management Board Management Board Gerhard Schmid Herbert Kaufmann Quality General Management Secretariat Christine Kargl Josef Stadler Environmental Strategy and Controlling Controlling Christian Röhrer Andreas Schadenhofer Communications Günter Grubmüller Dagmar Lang **Airside Services** Airline & **Terminal Services** Karl Schleinzer Michael Höferer **Technical Services** Land Development Werner Niedl Werner Hackenberg

### Glossary

Management Board

Kurt Waniek

Finance and

Investment

Personnel

Christoph Lehr

Management

Franz Imlinger

**Consumer Services** 

Michael Tmej

Services

Siegfried Gangl

### **Home Carrier** Noise Zone Sector in which a specific noise Association of European Airlines Domestic airline level is exceeded

drome and adjoining premises and buildings that are not open IATA to the public and to which access is controlled

## Apron

"Parking space" for aircraft

# Brokerage

Provision of aircraft in exchange open to the public for compensation

## Delay

Late arrival or departure of an aircraft

## Flight Movements

Take-offs and landings

### Handling

Various services provided for aircraft

The movement area of an aero- Connecting point for air traffic Pax

International Air Transport Association (organisation of airline companies)

## Landside

That area of an airport or airport building that is

### **Maximum Take-off Weight** (MTOW)

Maximum allowable take-off weight determined by manufacturer for each type of aircraft

# Minimum Connecting Time

The minimum amount of time needed for passengers and their baggage to make their connecting flights without difficulty

### Employee responsible for aircraft handling

Passengers

Red Cap Agent

(red cap system)

Trucking Air cargo transported by lorries (substitute means of transportation)

### Turnaround

Time required by ground handling to ready an aircraft for the next take-off



Abmeier Susan
Abraham Jürgen
Abraham Walter
Absaher Delter
Absaher Pleter
Adami Johann
Adler Gustav
Agard Zitawood
Adina Johann
Adler Gustav
Aggred Johann
Adler Gustav
Aggred Johann
Aliger Distmar
Aligner Johann
Aligner Markusi Abdelaziz
Allacher Erwin
Almany Stefan And Almatiditer Karl Hein
Allacher Erwin
Almasy Stefan Amad
Almatiditer Karl Hein
Almasy Stefan Amad
Almatiditer Karl Hein
Almatiditer Chora
Almatiditer Martin
Almatiditer Martin
Almatiditer Martin
Altenburger Johan
Altenburger Joh Birnbauer Willibald Birnbaum Gerald Blischinger Christian Birnbaum Gerald Blischinger Christian Birnbaum Gerald Blischinger Christian Birnbaum Gerald Blischinger Christian Bioderer Karl Bloderer Karl Bohas Affred Boschel Gerhard Booghaf Franz Bohas Bohas Proposition Bloderer Booghaf Franz Bohas Boha Brunner Helmut
Brunner Helmut
Brunner Helmut
Brunner Helmut
Brunner Thomas
Brunner Thomas
Brunner Thomas
Brunner Thomas
Brunner Hohard
Bubleh Dieter
Büchelhoft Leopold
Buchberger Walter
Büchelhoft Leopold
Bucher Thomas
Buchler Thomas
Buchler Robert
Buchler Robe Bluscher Maria
Blusek Degmar
Blusek Degmar
Bluzanich Anton
Bluzanich Anton
Caldwell Sam
Cach Johannia
Carle Blusch
Carle Blusch
Charvat Manfred
Chovanee Rudolf
Clack Johannee
Coral Clack Johannee
Coral Clack Johannee
Coral Clack Johannee
Cost Efficie
Costop Thomas
Cost Efficie
Caslo Rudolf
Caslo Barth Erkin Barthe Walter Barthe Walter Bauer Christian Bauer Christian Bauer Christian Bauer Christian Bauer Christian Bauer Christian Bauer Gharthe Walter Christian Bauer Guerte Bauer Helmut Bauer Johann Bauer Marthe Walter Bauer Helmut Bauer Johann Bauer Marthe Bauer Helmut Bauer Helmut Bauer Helmut Bauer Helmut Bauer Handle Beck Manfred
Beck Richard
Beickl Arnol
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Beles Gerhard
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Berger Franz
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Berger Markus
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Berger Werner
Berger Werner
Berger Werner
Berger Werner
Berger Hubert
Berger Huber Bernthaler Gerhard
Berta Ludwig
Berta Ludwig
Berta Ludwig
Berta Ludwig
Berta Ludwig
Berta Ludwig
Besel Thomas
Bieber Peter
Bieber Peter
Bieber Daniel
Bieber Potte
Bieber Daniel
Bieber Daniel
Binder Daniel
Binder Mühaela
Binder Weiner
Binder Karl
Binder Weiner
Binder Mühaela
Binder Weiner Derkits Helmuth Derkosits Anton Deuschitz Markus Dibon Alfred Diemer Herbert Dienstl Franz Dienstl Martin Diett Johann Diettich Brigitte Dietl Johann
Dietrich Brigitte
Dietrich Brigitte
Dietrich Elisabeth
Dietrich Georg
Dietrich Gerbard
Dietrich Gerbard
Dietrich Gerbard
Dietrich Roland
Dietrich Roland
Dietrich Herman
Dingsleder Herbert
Dinhof Markus
Dippol Michael
Dippolt Christian
Dirphauer Gerald
Dirnbauer Beinholt
Dittinger Elmar
Dittmer Antonie
Diwald Josef
Dobler Günter

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# Structure of the Flughafen Wien Group

Organisation of the Group



\_\_\_The following diagram shows the major holdings relevant for the 2001 business year. A complete list of all investments held by Flughafen Wien AG can be found on pages 100–102. VIE BBI, a wholly owned subsidiary of Flughafen Wien AG, holds an investment in the development company involved in the privatisation of Berlin-Brandenburg Flughafen Ges.m.b.H. (BBF), and will own a 7% share of this company in the future. The subsidiary VIE España, which is headquartered in Spain, holds an investment in a Spanish company that will develop the Ciudad Real Airport project.

100% City Air Terminal Betriebsges.m.b.H. (CAT) 100% VIE Liegenschaftsbeteiligungsges.m.b.H. (VIEL) 100% Flughafen Wien Immobilienverwertungsges.m.b.H. (IVW) 100% Vienna Aircraft Handling Ges.m.b.H. (VAH)

100% Vienna International Airport Security

Airport Security Services Ges.m.b.H. (VIAS) Flughafen Wien AG



100%

Vienna International Beteiligungsmanagement Gesellschaft m.b.H. (VINT) **51%** Vienna Airport Baumanagement GmbH

(VAB)

**32%** VIE-Reiseservice GmbH 100% Flughafen Wien / Berlin Brandenburg Int. Entw. Beteilig.ges.m.b.H. (VIE BBI)

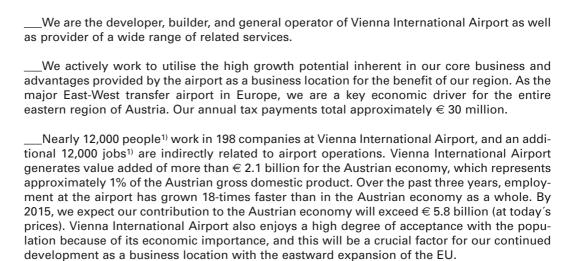
100%

VIE International Airport España S.L. (VIE España)

18 Structure

# **Vienna International Airport**

As a profit and growth-oriented service company, we stand for speed, security and a high standard of service.



\_\_\_Flughafen Wien AG is one of five publicly traded airports in Europe. Public shareholders hold minority interests of only 40%. Our workforce participates directly in dividends through an employee fund, which owns 10% of share capital. The remaining 50% represents free float.

Company 19

<sup>1)</sup> Source: Institute of Industrial Science, Study "Wirtschaftsfaktor Flughafen", 2000

# Statement by the Management Board



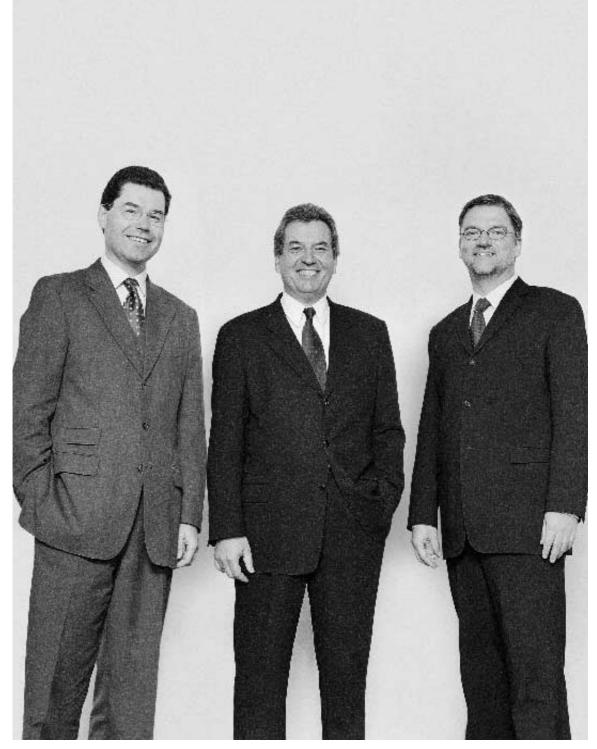
### Dear Ladies and Gentlemen,



20 Statement

to include Vienna in flight schedules with a reduction of almost 20%.





**Kurt Waniek** Member of the Board

**Herbert Kaufmann** Member of the Board and Speaker

**Gerhard Schmid** Member of the Board

21

Statement



We have also recognised the increasing strategic importance of our non-aviation segment. In 2001 we spent a total of € 10.4 million on the development of new rental space, and further investments will follow in the coming years. By 2004 we intend to build an office park with total space of 26,000 sq.m. and a total investment value of € 45 million. We have made the planned € 210 million expansion of the Skylink Terminal more flexible up to 2006 in order to better reflect the development of traffic. Recently, the Austrian Federal Railways acquired a 49.9% holding in our City Air Terminal (CAT GmbH). Starting on 14 December 2003 CAT will operate an airport express, which will connect passengers with the "Wien-Mitte" transit centre in approximately 15 minutes. As announced last year, this is not only an excellent connection for our passengers but also an additional source of income for our Company. \_\_After the successful participation of our employees through a private foundation in 2000, we also continued work in the past year to make our compensation system more modern and flexible. New models will lead to a reduction in personnel expenses over the long-term and include the introduction of part-time jobs for older employees, settlement payments for pensions and future restructuring of the workforce. The cost has already been reflected in an appropriate provision. \_From the present point of view, we must assume that traffic will decline during the 2002 Business Year. We forecast a decline of 4% in the number of passengers, 3% in flight movements, and 5% in maximum take-off weight (MTOW). Beginning in the third quarter of 2002, we do however, expect an increase in the number of passengers. Long-term growth forecasts for the aviation industry remain intact and predict growth rates of 5 to 6% per year. With a dividend yield of 6.3% (price at year-end), we are one of the top income stocks in the ATX. In keeping with our corporate governance philosophy, we consider it our responsibility to earn distributable profits on a lasting basis. For shareholders, our goal is a pay-outratio equal to 60% of annual net profit. We would like to express our thanks to our business partners for the trust they have placed in us and to all our employees, managers, and members of the Works' Council for their dedication and efforts both in the past and the future.

Herbert Kaufmann Member of the Board and Speaker

Yours sincerely,

The Management Board

**Gerhard Schmid** Member of the Board

Member of the Board

# III Vienna Vienna International Airport

# Management

\_\_On 1 October 1999 the Supervisory Board appointed the Management Board of Flughafen Wien AG for a term of office lasting to 30 September 2004. The 16 key managers who report directly to the Management Board include the heads of four business units, three service units, and nine staff departments.

\_\_Implementation of the Company's strategy is subject to regular monitoring as part of a comprehensive system that includes both financial indicators and qualitative factors such as customer and employee satisfaction. This also includes a performance-based incentive programme for the first two levels of the organisation, which serves to guarantee the delivery of strategic goals. The Management Board sets its financial and quality goals together with the Supervisory Board.

\_\_\_Herbert Kaufmann, born 1949, married, one son and one daughter, worked with various Austrian and foreign companies while studying macroeconomics. In 1975 he joined the Chamber of Labour of the Province of Lower Austria, where he was appointed head of the economics department only two years later and director in 1985. He has also served as a member of the provincial and federal parliaments. In 1999 he was appointed member and speaker of the Management Board of Flughafen Wien AG where he is responsible for airline and terminal services, the secretariat, communications, land development, and strategy and controlling. His primary objective for 2002 is "to further expand the position of Vienna International Airport as the major East-West hub, especially in view of the planned EU expansion".

\_\_\_Gerhard Schmid, born 1957, married, father of two daughters, started his career with Böhler AG (Seibersdorf Research Centre). In 1979 he joined Municipal Department 46 of the City of Vienna, which is responsible for the technical aspects of traffic planning. He was appointed manager of the office of then Mayor Helmut Zilk in 1987. In 1993 he joined the auditing department of Vienna International Airport, where he became manager in 1995. The former Management Board appointed him as Head of Technical Services in 1997, and two years later he advanced to become a member of the Management Board of Flughafen Wien AG. His responsibilities include handling and airport services, information systems, technical services, quality management, and auditing. He sees a challenge in positioning Vienna International Airport as a security and service leader, and believes we "must strengthen our efforts in these areas over the coming year as a consequence of the events of 11 September".

\_\_\_Kurt Waniek, born 1959, married, one daughter, one son. In 1985 as a young lawyer, he joined Flughafen Wien AG as assistant to the head of the legal and real estate department and assumed responsibility for the legal department within the secretariat in 1988. The then Management Board appointed him to manage the real estate department in 1997. In the ACI Europe Legal Affairs Committee, he represented the interests of Vienna International Airport for many years, and served as chairman of this organization from 1995 to 1997. He was appointed to the Management Board in October 1999 where he is responsible for consumer services, personnel, finance and investments, and management services. A major part of his activities are directed towards international investors and analysts. Therefore, one of his major tasks in the coming months will be "to strengthen the confidence of shareholders and potential investors in the long-term earning power of our Company".

# The Aviation Business

Basics of the airport business



\_\_\_Among the key criteria for evaluating an airport business are its major revenue drivers – the number of passengers using the airport, flight movements, and maximum take-off weight (MTOW). This information is only useful, however, in combination with the types of aircraft in operation, particularly for handling, cargo, the number of departing passengers and MTOW. Aircraft manufacturers determine a maximum allowable take-off weight for each type of aircraft, and landing fees are based on this figure, regardless of actual load. The number of passengers also has a direct impact on airport revenues through the so-called "duty" that airlines charge each departing passenger. The ideal traffic development for Vienna International Airport is growth in MTOW and passenger volume, coupled with a smaller increase in flight movements. This will allow the existing runway capacity to be used for a longer period of time.



### **Passengers**

2001	7//////////////////////////////////////
2000	11,940,000
1999	7//////////////////////////////////////
1998	10,639,000
1997	V/////////////////////////////////////
1996	<u>/////////////////////////////////////</u>



### Transfer passengers

2001	3,760,000
2000	7//////// 3,352,000
1999	7/////// 3,066,000
1998	7////////////////////////////////////
1997	2,067,000
1996	7//////////////////////////////////////





### Flight movements

2001 7///////////////////////////////////
2000 //////////////////////////////////
1999 //////// 171,700
1998 ///////////////////////////////////
1997 //////// 156,700
1996 ///////////////////////////////////



### MTOW in thous. tonnes

2001	<b>5,113</b>
2000	
1999	<b>5,020</b>
1998	4,680
1997	4,460
1996	4,490



## Cargo (Air Cargo and Trucking) in tonnes

2000 /// 180,667 1999 /// 161,238 1998 /// 150,123 1997 /// 148,658 1996 ////// 129,873	2001	\(\text{\tin}\text{\tett{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\tin\text{\texi}\text{\text{\text{\text{\text{\text{\text{\text{\tin}\text{\tex{\text{\text{\text{\texi}\text{\text{\text{\texi}\text{\text{\text{\text{\text{\texi}\text{\text{\texi}\text{\texi}\text{\texi}\tint{\text{\texi}\tint{\text{\texi}\text{\texi}\text{\texin
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• • • • • • • • • • • • • • • • • • • •	1998	\(///////////////////////////////////
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	1996	(//////////////////////////////////////

# **Success Factors of Vienna International Airport**

The basis for lasting growth



### **Transfer Time**

\_\_\_In all international reservation systems, total flight time is the key criterion for ticket sales. After direct flights, routes with minimum connecting time are the next most important. Transfer time for flights to and from Vienna has remained the shortest in Europe, despite the need for increased security measures.



### Minimum Connecting Time in Europe<sup>1)</sup> in minutes

Vienna (VIE)	0:252
Munich (MUC)	0:35
Zurich (ZRH)	0:40
Copenhagen (CPH)	0:45
Frankfurt (FRA)	0:45

<sup>1)</sup> Published guaranteed connections, Source: OAG Flight Guide

### **Higher Percentage of Transfer Passengers**

\_\_\_In 2001 transfers rose to nearly 32% of the total number of passengers using the airport. A high share of transfer passengers improves the load factor for both destinations and frequency, and also provides an extensive range of flights.



### **Transfer Passengers**

	Passengers	Share in %
2001	3,760,000	31.9
2000	3,352,000	28.4
1999	3,066,000	27.7
1998	2,783,000	26.4
1997	2,067,000	21.5

<sup>2)</sup> Within the Star Alliance



### **High-Tech Handling**

\_\_\_A particularly important factor for transfer passengers is a baggage handling system that keeps pace with fast connections. Thanks to state-of-the-art technology, Flughafen Wien AG handling services are among the best in the world. Documents are prepared directly at the aircraft, thereby saving valuable time. Modern equipment guarantees smooth handling and helps avoid delays.



### **Baggage Statistics**

Year	Number of Items arrival + departure	Peak Days	Number of Items arrival + departure
2001	11,180,000	01.07.01	51,600
2000	11,215,000	01.07.00	50,300
1999	10,513,000	04.07.99	47,500

### **East-West Hub**

\_\_\_\_In spite of the events of 11 September, travel to Eastern Europe rose by 11.3% in 2001. Together with the Austrian Airlines Group, we were able to further expand our position as a key East-West hub. This growth will trigger a significant increase in the frequency (number of flights per week) to individual destinations. In Winter 2001/02, Austrian Airlines are providing 10.9% more flights per week to Eastern Europe than in the comparable period of the prior year. With a total of 36 destinations throughout Eastern Europe, we are the leader in this segment.



### **Number of Destinations in East and Central Europe**

	2001	2000	1999	1998
Vienna (VIE) Frankfurt (FRA)	36 34	37 35	37 34	30 32
Munich (MUC)	18	15	15	14
Zurich (ZRH) Budapest *) Prague *)	21 14 16	21	22	19

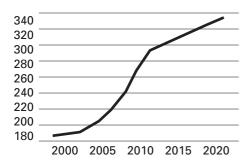
<sup>\*)</sup> Added to ranking because of the planned EU expansion; Source: OAG Flight Guide, summer flight plan 2000

Success Factors



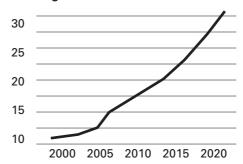


### Flight movements forecasts in thous.





### Passenger forecasts in mill.



### Growth

\_\_\_The events of 11 September had a significant impact on the international aviation industry, with many airlines assuming that the terrorist attacks will cost two years of growth. We expect the total number of passengers to decline by around 4% in 2002, but forecast an increase in air traffic during the third quarter. Over the long-term we believe the industry will regain its original momentum and record growth rates significantly above the general average.



### Development of Peak Hours<sup>1)</sup>

1-st Hour	2001	2000	Change
Arriving passengers	3,240	3,417	-177
Departing passengers	3,232	3,132	+101
Total passengers	4,424	4,125	+299
Landings	43	42	+1
Take-offs	43	41	+2
Total flight movements	61	56	+5
30-th Peak Hour (typical pea Arriving passengers	k hour) 2001 2,795	2000 2,643	Change +152
Departing passengers	2,830	2,633	+197
Total passengers	3,922	3.714	+208
. 0	38	37	+1
Landings			
Landings Take-offs	38	37	+1



In order to match our capacity expansion to the needs of the airport, we will focus on both traffic growth and the development of peak-hour activity. Plans to expand the VIE Skylink Terminal are proceeding, but we have developed a model together with our architects that provides a maximum degree of flexibility and will enable us to meet latest traffic developments. Based on the realisation of growth forecasts and current technical standards, Vienna International Airport will need to construct another runway by 2010, parallel to the two intersecting runways now in operation. We have initiated a mediation process together with neighbouring residents to find a solution that is acceptable to all parties. The financial position of Flughafen Wien AG will ensure the necessary long-term funding for our expansion plans. We are actively working, however, to achieve the highest possible degree of acceptance from neighbouring residents and environmental protection organisations.



### Terminal Performance Index (Rating 1 = Very good, 5 = Very poor)

Period	2001	2000	1999	1998	
Number of passengers surveyed Terminal performance	8,521 <b>1.35</b>	8,562 <b>1.35</b>	8,155 <b>1.43</b>	8,385 <b>1.44</b>	
Orientation in the terminal	1.35	1.36	1.43	1.44	
Cleanliness	1.53	1.46	1.34	1.35	
Security controls	1.37	1.28	1.42	1.39	
Waiting time	1.38	1.36	1.53	1.50	
Check-in services	1.27	1.24	1.35	1.38	
Information for passengers	1.29	1.32	1.42	1.40	
Comfort	1.27	1.35	1.47	1.44	
Waiting time/Parking	1.89	1.83	1.84	1.78	
Source: Quality monitoring VIE Departing/Arriving Passengers					

### **Improved Service Standards**

\_\_\_The high standard of our services represents the key factor for the success of your company. In 2001 our efforts were rewarded with the "Airport Service Excellence Award". After the "Airport Business Award 1999", this is the second major international prize won by Vienna International Airport in two years.

\_\_\_The Service Excellence Award, which is presented by the journal "Airport World" based on an IATA survey of 93,000 passengers, ranked Vienna International Airport second (after Helsinki) in the category "airports up to 15 million passengers". In the category "availability of connecting flights", the airport was awarded first place.

\_\_\_Vienna was rated eighth in the overall ranking of 48 airports surveyed, ahead of Atlanta, Zurich, Amsterdam, London Heathrow and Frankfurt.

\_\_Our internal quarterly passenger survey, the Terminal Performance Index, showed good ratings throughout 2001 and is further proof of the outstanding service offered by Vienna International Airport. Scores in the areas of security controls and waiting time have declined somewhat, but appear to be a direct result of the events of 11 September and subsequent increase in security checks.



### **Customer Service**

\_\_\_Another factor in the success of Vienna International Airport is close cooperation with our home carrier, the Austrian Airlines Aviation Group. Major projects such as expansion of the VIE Skylink Terminal are developed in joint working groups to help meet customer demands in the best way possible. Regular business-to-business surveys of our customers and tenants show excellent ratings.



### **Business-to-Business Survey**

Satisfaction with personal attention (share of very satisfied/satisfied in %)

	2001	2000	1999
Rentals	68	65	64

### **On-time Performance**

\_\_According to airline information, each minute of delay costs the carrier an average of € 57. Missed connections and angry passengers damage both the image of the airline and the airport. Vienna International Airport is one of the most punctual in Europe and is rated in the upper one-third of AEA statistics. In spite of more stringent security measures, on-time performance rose to roughly 21% in 2001.



### Delays on inter-European Flights in 2001 (AEA)

	in % of departures	in % of arrivals		
Vienna (VIE)	20.3	21.8		
Frankfurt (FRA)	20.2	22.2		
Munich (MUC)	25.9	21.9		
Zurich (ZRH)	26.3	23.0		
Milan (MXP)	33.4	34.2		
European average	24.2	25.5		
Delay = planned departure/arrival time exceeded by more than 15 minutes				





How safe do passengers feel at airports? (Rating 5 = Very safe, 1 = not safe at all)

Singapore	Helsinki	Oslo	Vienna	Copenhagen	Vancouver
4.15	4.01	3.94	3.90	3.82	3.82
Source: IATA Global Airport Monitor 2001					

### Security

\_\_\_The tragic events of 11 September 2001 have made "security" the most important issue for passengers, a fact underscored by the willingness of 70% of business travellers to accept longer waiting times.

\_\_In cooperation with the Austrian Federal Ministry of the Interior and the Federal Police Department in Schwechat, we were able to implement Security Phase 2 at Vienna International Airport without interrupting the flow of passengers. Efficient control systems and finely tuned logistics have provided considerable support for these procedures. Furthermore, the US Federal Aviation Authority cited Vienna's exemplary role in the security area as a model for other international airports.

\_\_\_Passengers have noticed and welcomed this development. A December 2001 survey of Austrian business travellers on the subject of security gave Vienna International Airport good marks. For 51% Vienna is superior to other Central and West European airports in the area of security. For 36% of those surveyed, the general impression of security at Vienna International Airport is the same as at other airports. The majority of Austrian business travellers consider present security measures to be adequate (52%).

\_\_\_With respect to security, Vienna International Airport also ranks highly in international comparisons. A study published by the IATA Global Airport Monitor in 2001, which analysed how safe travellers feel at airports, rated Vienna fourth of 17 airports surveyed.

# Flughafen Wien Shares

Poor performance in aviation stocks after 11 September



#### Flughafen Wien shares follow the trend

\_\_\_Any review of 2001 – also in the financial world – is overshadowed by the terrorist attacks in September. The background to capital markets was, however, difficult even before this date. The slowdown in worldwide economic growth and fading enthusiasm for the so-called New Economy issues had started to exert pressure on both stock and bond markets in mid-2000. Even the significant reductions in interest rates by central banks – 11 by the US Federal Reserve (from 6.5% to 1.75%) and 4 by the ECB (from 4.75% to 3.25%) – were unable to prevent the retreat of investors faced with sharp declines in corporate profits. Uncertainty over the impact of the terror crisis accelerated this downward trend and led to heavy selling on international markets over the short-term. Strong action by the USA to increase confidence and support the economy helped capital markets regain lost ground by year-end, but this is not viewed as a guarantee for economic recovery in 2002.

\_\_All major indexes showed declines for the year: the Dow Jones lost 7.1% and the DAX nearly 20%. Only the Vienna market was able to escape this trend and actually gain 6.3%. The aviation industry was faced with difficulties caused by a crisis of confidence after the events of 11 September. In this negative environment, Flughafen Wien shares declined by 25%. Consistently high earnings per share of  $\leqslant$  3.16 and an attractive dividend yield of 6.3% (price at yearend), combined with open communication to shareholders, provide a solid foundation for the future development of Flughafen Wien stock.

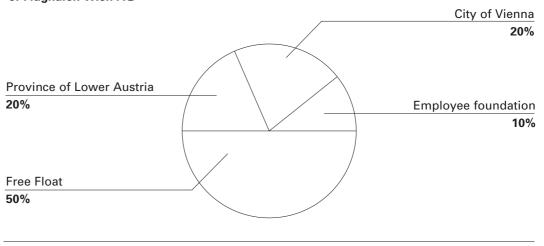
# Market listing for 5,475,000 shares of bearer common stock of Flughafen Wien AG

\_\_\_At the tenth annual general meeting of Flughafen Wien AG on 15 November 2000 a resolution was passed approving the conversion of all 5,475,000 registered shares of common stock to bearer shares. The share capital of the Company, which totals  $\in$  152,670,000 is now divided into 21,000,000 shares of bearer stock. On 18 December 2001 the Vienna Stock Exchange ("Wiener Börse AG") approved the listing of this voting stock, which represents a calculatory amount of  $\in$  7.27 per share of the total share capital of Flughafen Wien AG. Trading on the Vienna Stock Exchange began on 27 December 2001.

\_\_\_In 2001 the turnover of Flughafen Wien shares on the Vienna Stock Exchange totalled € 556 million (2000: € 537 mill.). On the Austrian Futures and Options Exchange (ÖTOB) 28,799 contracts (2000: 38,290) were traded with a total value of approximately € 103 million (2000: € 149 mill.), ranking our shares thirteenth according to trading volume (2000: 9<sup>th</sup>). Flughafen Wien stock is traded over-the-counter on the Vienna Stock Exchange, and is a core share in both the ATX and ÖTOB. Based on market capitalization at year-end, Flughafen Wien was the 11<sup>th</sup> largest stock traded in Vienna with an ATX weighting of 5.2%.

32 Shares

# Current Shareholder Structure of Flughafen Wien AG



#### **Investor Relations**

\_\_\_The continuation of our proactive information policy and transparent reporting for both institutional and private investors were our major objectives in 2001. Flughafen Wien provided financial communities in all major business centres with up-to-date information through extensive quarterly reporting, regular presentations to analysts and institutional investors, and participation in numerous investor conferences.

\_\_Interest by key investment banks and brokerage houses remained high. Among others, the following companies published analyses on Flughafen Wien AG during the reporting year:

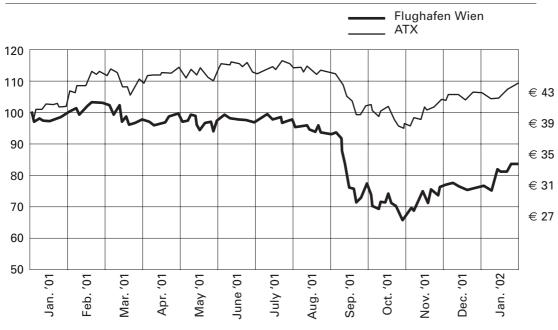
- \_\_\_BNP PARIBAS, London
  \_\_CA IB Investmentbank, Vienna
  \_\_Cazenove & Co. Ltd., London
  \_\_Credit Suisse First Boston, London
  \_\_Dresdner Kleinwort Wasserstein, London
  \_\_Deutsche Bank, London
  \_\_ERSTE Bank, Vienna
  \_\_Fortis Bank, Amsterdam
  \_\_Morgan Stanley Dean Witter, London
  \_\_Merrill Lynch, London
  \_\_Raiffeisen Zentralbank Österreich AG, Vienna
  \_\_SchroderSalomonSmithBarney, London
  \_\_UBS Warburg, London
- \_\_\_Private shareholders of Flughafen Wien AG had an opportunity to visit Vienna International Airport on two days in June and July. We were also represented with a stand and information event at the "Gewinnmesse", Austria's most important trade fair for private investors.

Shares 33

#### **Corporate Governance**

It is with great attention that we follow efforts to develop a corporate governance code in Austria. At the centre of this debate is the nature of the relationship between management and shareholders. We view corporate governance as responsibility to create long-term value for our shareholders through suitable corporate structures and processes, sufficient control and transparency, an extensive flow of information, and avoidance of conflicts of interest. Our objective is to increase shareholder value and to earn a steady stream of distributable earnings so as to reach a payout ratio equal to 60% of annual profit. Our information policy is designed to provide the highest possible transparency in reporting, above and beyond the simple fulfilment of legal requirements. Our Supervisory Board and Management Board work closely together for the benefit of the Company and its shareholders. Transactions of significant importance that exceed legally prescribed limits are subject to approval by the Supervisory Board. The Management Board provides the Supervisory Board with regular, timely and extensive information on all issues affecting the planning and development of our business. The Supervisory Board has also formed a team of experts to serve both as a working group with advisory function for specific tasks and as an audit committee. During the reporting year, the Supervisory Board and Management Board held two conferences to discuss current and important subjects.

The VIE Share Indexed (1.1. 2001 = 100) and in €



#### Information on Flughafen Wien Shares

Share capital:       € 152.67 mill.       € 152.67 mill.       € 152.67 mill.         Number of shares:       21 mill.       21 mill.       21 mill.         Share price on 31.12.:       € 30.0       € 40.3       € 34.51         Annual high:       € 40.97       € 43.9       € 45.0         Annual low:       € 25.76       € 34.0       € 32.58		2001	2000	1999
Earnings per share:       € 3.16       € 3.5       € 2.7         P/E ratio*:       9.5       11.6       11.7         P/CF*:       6.4       8.4       6.2         Dividend yield*:       6.3       5.2       4.6         Pay-out ratio:       60.2%       60.3%       54.2%	Number of shares: Share price on 31.12.: Annual high: Annual low: Earnings per share: P/E ratio*: P/CF*: Dividend yield*: Pay-out ratio:	21 mill. € 30.0 € 40.97 € 25.76 € 3.16 9.5 6.4 6.3	21 mill. € 40.3 € 43.9 € 34.0 € 3.5 11.6 8.4 5.2	21 mill. € 34.51 € 45.0 € 32.58 € 2.7 11.7 6.2 4.6

34 Shares



Reuters: VIEV.VI
Bloomberg: FLUG AV
Datastream: O:FLU
ÖKB-WKN: 091180
ÖTOB: FLU
ADR: VIAAY

#### **Stock Market Listings**

\_\_\_The VIE share has traded on the Vienna Stock Exchange since 1992. It is also traded overthe-counter on exchanges in Berlin, Munich, Stuttgart, Frankfurt, and Hamburg. Moreover, the stock has traded internationally in London's SEAQ over-the-counter market since October 1994. In December 1994, an ADR Program was established in the United States. One share of Flughafen Wien stock corresponds to four American Depository Receipts. Since the end of November 1993, options on VIE shares have also been traded on the Austrian Futures and Options Exchange.



#### Financial Calendar 2002

Annual General Meeting:

Ex-Dividend Day:

Payment date:

First Quarter Results 2002:

Third Quarter Results 2002:

25 April 2002

30 April 2002

7 May 2002

16 May 2002

29 August 2002

Third Quarter Results 2002:

14 November 2002

\_\_\_For additional information from Investor Relations, contact

Robert Dusek:

Tel.: ++43 1 7007 23126

e-mail: r.dusek@viennaairport.com or investorrelations@viennaairport.com

\_\_\_Private shareholders can visit our Internet Homepage at www.viennaairport.com You can also use the reply card at the end of this annual report.

#### **Dividends**

\_\_\_The 2001 business year closed with profit of  $\in$  39,908,096.49. The Management Board of Flughafen Wien AG recommends payment of a dividend of  $\in$  1.90 per share from 2001 profit, for a total distribution of  $\in$  39,900,000 and the carry forward of the remaining  $\in$  8,096.49.

Schwechat, 3 April 2002

The Management Board

**Herbert Kaufmann** Member of the Board and Speaker Gerhard Schmid Member of the Board Kurt Waniek Member of the Board

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# **Status Report 2001**

# The Business Environment

Events of 11 September accelerate the industry downturn



\_\_\_A decisive factor for the economic development of an airport is growth in the aviation industry, specifically for airlines. In addition to general economic conditions, the price of flights, purchasing power and travel behaviour also play an important role.

#### The Economy and Industry

\_\_\_From an economic standpoint 2001 was characterised by an economic slowdown, which was intensified by the events of 11 September. Whereas growth in the OECD countries totalled 3.9% for 2000, the reporting year showed an increase of just 0.8%. With real GDP growth of 1.1%, Austria surpassed the OECD average, but fell below the EU mean of 1.6%. Consumer reaction to this situation was reserved, with spending in Austria rising by 1.4% against an inflation rate of 2.7%.

\_\_\_This economic slowdown began to affect the aviation industry as early as February. After a boom in the prior year, cargo volume in Vienna fell by 11.7% in 2001 as a reaction to general economic conditions. The number of passengers slowed from month to month at all European airports. The events of 11 September accelerated the downturn in the airline industry, bringing an abrupt end to hopes for an early upturn. The massive drop in passenger volume during the last quarter is therefore not only a consequence of less travel by nervous passengers, but also the result of a decline in frequencies and destinations throughout Europe.

\_\_\_From a strategic viewpoint, it is important that we were able to expand our leading role as an East-West hub in this difficult environment, and record double-digit growth in transfers (+12.2%) and passengers to Eastern Europe (+11.3%).

#### The Development of Air Traffic in Europe and Austria

\_\_\_After high growth rates in recent years, the development of traffic at European airports was weak in 2001 for the above-mentioned reasons. Flight movements decreased by 0.2% and the number of passengers by 1.4%. Results at Vienna International Airport were generally better, with a decline of 0.7% in passenger volume and 0.6% in flight movements.

\_\_\_Zurich, a direct competitor, recorded a drop of 5.8% in flight movements and 4.3% in the number of passengers, primarily as a result of the Swissair bankruptcy. At Frankfurt, flight movements declined by 0.1% and the number of passengers by 1.6%. Copenhagen recorded a decrease of 4.9% in flight movements and 1.4% in passenger volume. The exception was Munich, with an increase of 6.7% in flight movements and 2.3% in the number of passengers. The British airports also registered declines of 0.4% in flight movements and 2.7% in the number of passengers.





Airport	Passengers in mill.	Change vs. 2000 in %	Flight Movements	Change vs. 2000 in %
Vienna	11.9	-0.7	185,425	-0.6
Munich	23.6	+2.3	310,291	+6.7
Zurich	20.8	-4.3	274,143	-5.8
Frankfurt	48.6	-1.6	440,185	-0.1
Copenhagen	18.0	-1.4	284,927	-4.9
British Airports <sup>1)</sup>	105.6	-2.7	855,408	-0.4
1) London Heathrow, Gatwick, Stansted				

#### **Development of the Austrian Airlines Group**

The Austrian Airlines Group – Austrian Airlines, Tyrolean Airways, Lauda Air and the newly\_ acquired Rheintalflug - reported relatively stable passenger volume (-0.1% vs. 2000), with a total of 8,548,243 passengers. Scheduled flights carried 7,175,048 travellers, an increase of 2.8%. In the charter segment, the offering in kilometres per seat was reduced by 16.6% and 1,373,195 passengers were carried for a decline of 12.8%. The adjustment of capacity to reflect lower demand after 11 September helped the aviation industry stabilize seat occupancy, a key indicator for scheduled flights, at 68.6%.

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## **Turnover**

Slight decline in Airport and Handling, share of Non-Aviation increases

Annual Report 2001

The Flughafen Wien Group recorded a decline of 2.2% in turnover to € 320.1 million for the reporting year. Despite a decrease of 0.9%, the airport business unit remained the largest segment with revenue of € 136.2 million or 42.5% of total Group turnover. The decline in airport revenue was primarily a result of traffic development: -0.7% in passenger volume, -0.6% in flight movements, and -4.3% in maximum take-off weight. In addition, the reduction in tariffs as of 1 November 2001 had an added impact of € 0.8 million. We have introduced substantially lower tariffs for aircraft with over 125 tonnes in order to create an additional incentive for airlines to include Vienna in their long-distance schedules. Turnover in the aviation segment is primarily a function of the various airport tariffs (landing, passenger, and infrastructure). The handling segment, which generated 34.7% of Group turnover in 2001, recorded a decline of 5.9% in revenues to € 111.0 million. This situation resulted primarily from lower flight movements and cargo volume, a decrease in maximum take-off weight, and full business operations by the second ground handling agent. The non-aviation segment recorded an increase of 1.3% in turnover to € 72.7 million, with the share of Group sales rising from 21.9% to 22.7%. This result was supported by higher income from rental, shops and gastronomy as well as telecommunications services. Turnover from security services declined because revenues generated after 11 September were unable to offset lower income from other areas.

\_\_\_Turnover not allocated to the business segments totalled € 0.3 million, and includes income from central staff functions such as consulting services for third party customers, film

\_\_\_The importance of tourism as a revenue driver subjects turnover in the airport and handling segments to normal travel industry fluctuation during the year. These two segments

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shooting and visitor services.

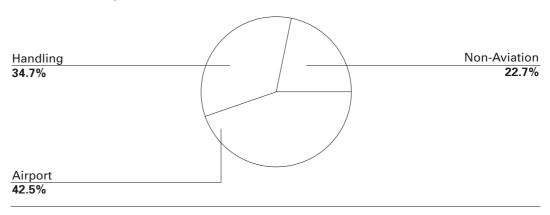
recorded the highest turnover during the third quarter of the year.



#### **Development of Turnover** in € mill.

## **Airport** 2000 137.4 1999 □ 132.1 Handling 2000 \_\_\_\_\_ 117.9 1999 108.3 **Non-Aviation** 2001 //////// 72.7 2000 71.7 1999 72.0 Total 2000 327.4 1999 312.6 Not allocated: 2001 0.3 2000 0.4 1999 0.2

# **Structure of Group Turnover 2001**



\_\_After three record years in succession, the Flughafen Wien Group registered lower earnings for 2001. Earnings before interest and tax (EBIT) fell by 8.5% to  $\in$  85.2 million, profit before tax (EBT) decreased by 5.5% to  $\in$  96.9 million, and profit for the year declined by 9.3% to  $\in$  66.3 million. This development was triggered by global economic weakness as well as the events of 11 September and subsequent difficulties in the airline industry, all of which had a negative impact on traffic development. Measures to reduce personnel expenses had a positive effect, but the significant drop in traffic during the fourth quarter caused productivity per employee to decline by 3.1% for the first time in years. Operating expenses rose by a total of 0.9% to  $\in$  243.5 million.

\_\_\_The cost of materials and other expenses fell by 7.7%. The relatively mild winter, with the exception of December 2001, led to lower use of de-icing materials. Expenses for fuel increased, but the use of other supplies declined. In total, the cost of materials fell by 5.8%. Expenses for energy (electricity and heat) decreased by 3.5%, and services purchased for customer orders and handling dropped by 44.1%.

\_\_\_\_The creation of  $a \in 8.8$  million provision for future restructuring costs led to an increase of 4.9% in personnel expenses to  $\in$  139.7 million. Planned measures include the negotiation of new collective bargaining agreements, increase in employee mobility, and early retirement. These actions are expected to lead to a long-term decrease in personnel costs beginning in 2002. Without this special item, personnel expenses declined by 1.7% in spite of an increase mandated by the collective bargaining agreement. The voluntary settlement of pension claims for a majority of the retired workforce was a decisive factor in this long-term reduction. Other operating expenses rose by 0.9% as a result of higher costs for the mediation process, consulting, and third-party services.

\_\_\_Earnings before interest and tax (EBIT) declined by  $\in$  7.9 million or 8.5% to  $\in$  85.2 million. This led to a reduction in the EBIT margin from 27.9% in 2000 to 25.9% for the reporting year. The airport segment generated  $\in$  66.1 million of Group EBIT, the handling segment  $\in$  21.8 million, and the non-aviation segment  $\in$  31.2 million. The loss recorded by the "other" increased from  $\in$  25.3 million to  $\in$  33.8 million as a result of the provision for restructuring costs. This cost centre includes central staff functions and general administration expenses. Key drivers for Group EBIT are a high share of the ground handling market, good revenue from the non-aviation segment, and the general development of expenses.

\_\_\_During the reporting year, financial results increased by  $\in$  2.2 million, or 23.2%, to  $\in$  11.7 million. This improvement was supported primarily by write-offs of  $\in$  8.6 million to financial assets and current securities in the prior year. A lower investment volume, which resulted from the stock repurchase programme in late 2000, led to a  $\in$  7.7 million decrease in interest income to  $\in$  10.3 million.

\_\_\_Profit before tax (EBT) declined by 5.5% to  $\in$  96.9 million. Taxes increased by 16.9% to  $\in$  30.6 million in 2001, although EBT remained below the prior year level. The tax rate for 2000 was unusually low because of transactions related to the employee fund and, furthermore, the corporate investment allowance was retracted in 2001. These factors led to an increase in the tax burden from 26.4% in the prior year to 31.5%, which is still below the Austrian corporate tax rate of 34% due to aperiodic duties and tax-exempt income from holdings. At  $\in$  66.3 million, profit for the year is 9.3% below the 2000 level. Earnings per share total  $\in$  3.16 (2000:  $\in$  3.48).



# Value Added in € mill.

Value Added	237.1	236.2	229.4
Minority interests	0.1	-	-
Public authorities (taxes)	34.1	32.6	36.9
Creditors (interest)	0.1	0.1	0.2
Company	26.4	29.0	28.3
Shareholders	39.9	44.1	33.6
Use Employees (personnel expenses)	136.5	130.4	130.4
Value Added	237.1	236.2	229.4
less cost of goods and services	91.6	98.2	88.1
Source Operating income	328.7	334.4	317.5
	2001	2000	1999

# Income Statement Summary in € mill.

	2001	2000	1999	Airport	Handling	Non- Aviation
Operating income	328.7	334.4	317.5	165.5	116.4	120.8
Operating costs	243.5	241.3	228.0	99.3	94.6	89.6
EBIT	85.2	93.1	89.5	66.1	21.8	31.2
Financial results	11.7	9.5	6.3			
Profit before tax	96.9	102.6	95.8			
Taxes	30.6	29.5 <sup>1)</sup>	33.9			
Net profit	66.3	73.1	61.9			
1) including tax reimbursement "KMO	G" foundation					

# Key Indicators in %

	2001	2000	1999
EBIT margin	25.9	27.9	28.2
EBITDA margin	38.5	41.1	41.7
ROE	12.7	13.5	11.2
ROCE	13.4	14.8	14.0

# Financial, Asset and Capital Structure

Further growth in equity ratio, provision created for restructuring



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\_\_At  $\in$  542.8 million for 2001, non-current assets exceeded the prior year level by 1.7%. Despite the adjustment of our capital expenditure programme to reflect slower traffic development, investment exceeded depreciation so that fixed and financial assets increased by 2.8% to  $\in$  515.9 million. A reduction of  $\in$  5.1 million in deferred taxes to  $\in$  26.8 million is related to the realisation of tax benefits associated with the employee fund and a decline in the provisions for pensions.

\_\_Current assets increased by 0.2% to  $\leq$  217.2 million. Due to the interest rate environment, marketable securities were sold and the proceeds deposited with financial institutions. In total, cash and cash equivalents declined by 4.4% to  $\leq$  172.4 million.

#### **Equity and Liabilities**

\_\_\_Profit for the year, less dividends, led to an increase of 3.7 % in equity to € 532.4 million. The equity ratio increased from 68.5% to 70.1% during the reporting year. Long-term debt fell by 11.9% to € 129.7 million. The voluntary settlement of pension claims led to a reduction of € 16.5 million in the provision for pensions. At the same time, provisions were created for part-time work for older employees (€ 2.9 million) and future personnel restructuring costs (€ 8.8 million).

\_\_\_Current liabilities rose by 9.0% to  $\le$  97.7 million, primarily due to an increase in the provision for services not yet invoiced and amounts due to suppliers.

#### **Cash Flow**

\_\_\_Net cash flow from operating activities decreased by 2.6% to  $\leqslant$  98.3 million as a result of the decline in turnover.

\_\_\_Higher investment led to a 114.9% increase in the net outflow of funds from investing activities compared to the previous year.

\_\_\_In contrast, cash outflows from financing activities declined from € 124.4 million in the prior year to € 43.4 million for 2001. This decrease resulted from the stock repurchase programme, which was concluded in 2000 and totalled € 94.5 million. Lower cash outflows in this area were offset to a limited extent by a € 10.5 million increase in the dividend to € 44.1 million for the reporting year.

\_\_Cash-based changes to cash and cash equivalents totalled  $\in$  -2.6 million. Non-cash changes of  $\in$  -5.3 million resulted chiefly from the accounting treatment of securities. As of 31 December 2001, cash and cash equivalents totalled  $\in$  172.4 million.

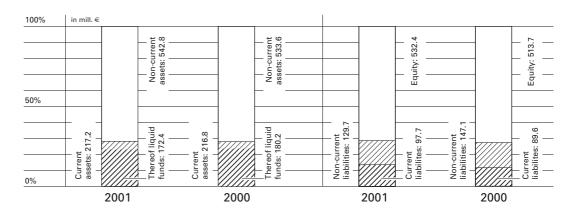
\_\_\_Equity covered 98.1% of non-current assets and 103.2% of fixed and financial assets as of year-end 2001. The high equity ratio of 70.1% forms a sound basis for planned capital expenditure to expand the airport and acquire strategic financial investments.

#### **Assets**

Balance Sheet Total 2001 Balance Sheet Total 2000 € 759.9 mill. € 750.4 mill.

# **Liabilities and Equity**

Balance Sheet Total 2001 Balance Sheet Total 2000 € 759.9 mill. € 750.4 mill.



## **Cash Flow** Summary in € mill.

	2001	2000	1999
CF from operating activities	98.3	100.9	117.2
CF from investing activities	-57.4	-26.7	-61.2
CF from financing activities	-43.4	-124.4	-30.6
Change in cash and cash equivalents	-2.6	-50.2	25.4
Cash and cash equivalents at end of period	172.4	180.2	235.0

#### **Financial Indicators**

	2001	2000	1999
Equity ratio (in%)	70.1	68.5	71.4
Working Capital (in € mill.)	-48.6	-49.4	-56.4
Gearing <sup>1)</sup> (in %)	-31.6	-34.4	-41.1
WACC (in %)	8.1	8.6	7.7

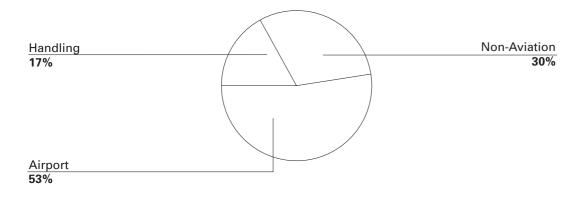
<sup>1)</sup> Negative Gearing is the result of negative net financial liabilities (cash and cash equivalents higher than financial liabilities)

\_\_\_Investments in tangible and intangible assets rose by  $\leqslant$  32.8 million to  $\leqslant$  61.3 million in 2001. This figure is lower than original forecasts of  $\leqslant$  115.4 million, and reflects our decision to reduce capital expenditure to reflect slower traffic growth and postpone investments such as the apron extension, which are not urgently needed. Major investments included the construction of taxiways and a drainage system for Runway 11/29, planning for expansion of the VIE Skylink Terminal and office park, the purchase of real estate, construction of a head-quarters and logistics centre for UPS, construction of an office building, and the purchase of equipment to increase the efficiency of ground handling and apron maintenance.

\_\_Investments in financial assets included  $\in$  1.8 million in international airport projects and the purchase of securities and related rights totalling  $\in$  4.5 million.

#### Classification of Investments by Segment

(tangible and intangible assets)



#### Investments in € mill.

	2001	2000	1999
Intangible assets	1.0	0.5	0.6
Capital expenditure	60.3	28.0	52.4
Financial assets	6.5	1.1	11.0
Total	67.8	29.7	64.0
Cash flow from operating activities	98.3	100.9	117.2
Amortisation and depreciation	41.2	44.4	42.8



## **Future Development Risks**

Flexible strategies and measures safeguard our position

#### The impact of 11 September

\_\_\_\_11 September 2001 was a black day for the international aviation industry – for the first time in history, aircraft were used as weapons. The terrorist attacks came in the midst of a downturn in the airline business. Traveller uncertainty had a severe effect on international airlines, resulting in bankruptcies and thousands of lost jobs.

\_\_\_The US Federal Aviation Authority has confirmed the exemplary role of Vienna International Airport in security issues for many years. Nevertheless, we reacted in a number of ways, cooperating closely with the Austrian Federal Ministry of the Interior to increase and optimise security measures without obstructing the flow of passengers. We view these heightened security measures as an opportunity to become more attractive as a transfer airport through security, speed and comfort.

\_\_\_As a result of slower traffic growth – a decline of 4% in the number of passengers is expected for 2002, followed by a return to annual growth rates of 5 to 6% – we have added greater flexibility to our expansion and investment programme for the terminal and parallel runway. We will adjust our development plans to meet actual traffic trends, and advance or postpone projects accordingly. Furthermore, we have started a cost reduction programme to offset any potential decline in turnover.

#### Securing our position as the most important East-West hub in Europe

\_\_\_\_During the months since 11 September, we have been able to expand the position of Vienna International Airport as the key hub to Eastern Europe. This is demonstrated by double-digit growth in these markets, as well as the fact that Vienna offers the greatest number of flights to direct and secondary destinations in Eastern Europe. An important marketing tool was the creation of a regional tariff, which provides a 27% reduction for many destinations, including a number in Eastern Europe. We also introduced a 20% reduction for long-haul flights from November 2001, which will also help increase the attractiveness of Vienna as a hub.

#### Development of our home carrier

\_\_\_In the past year, the development of business for Austrian Airlines, our home carrier, has been a source of concern. We are convinced that measures introduced by the new management and opportunities arising in markets such as Switzerland and Belgium will help guarantee the future of Austrian Airlines as a successful, independent company.

## Risk management

\_\_\_We have introduced an analysis and evaluation process for the monitoring of strategic projects and assessment of risk in the pre-project stage. This involves the development of a multi-dimensional scoring model for the systematic quantification of risk.

#### **Financial risks**

\_\_\_The solid results recorded in recent years have generated cash and cash equivalents total-ling € 172.4 mill. for Flughafen Wien Group. The Company is therefore in a good position to finance international projects and expansion plans, and to take necessary marketing steps in times of crises.

#### Insurance

\_\_\_We carry business interruption insurance that covers both liability and the consequences of major incidents (e.g. fire), even if operations should cease for a longer period of time. However the events of 11 September have increased uncertainty on the part of insurance companies throughout the world, and the legal opinions of airports and insurers diverge on the issue of terrorist attacks.

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\_\_\_We must adapt our long-term expansion programmes and make them more flexible. Based on current forecasts, we will invest roughly € 210 million in the expansion of the Skylink Terminal by 2006. Investments totalling € 153.2 million are scheduled for 2002. Major projects include the apron extension postponed during the reporting year, completion of the TNT cargo centre, plans for the VIE Skylink Terminal, the installation of bus gates, the office park,

\_\_\_During the reporting year, we set the course for an additional revenue stream beginning in 2004 with the commissioning of Wilhelm Holzbauer, an internationally renowned architect,

\_\_\_\_We will continue to focus our efforts on cost control to reflect the current revenue situation and, in particular, on increasing the productivity of our workforce. A one-time payment for the 1,843 workers of the Flughafen Wien Group means that there will be no increase in labour costs until May 2002. Planned personnel restructuring measures such as the negotiation of new collective bargaining agreements for staff and workers, increase in mobility, and early retirement will provide further long-term relief for personnel expenses beginning in 2002. As a first step we were able to conclude a company agreement on pension obligations, which

provides for the settlement of these claims or their transfer to a pension fund.

and drainage system for Runway 16/34.

as general planner for the office park.



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# **Subsequent Events**

Airport Express project under development: in 15 minutes to the airport

The development of traffic during the first two months of this year met our expectations. The number of the passengers declined by 6.4%, maximum take-off weight by 10.6%, and light movements by 3.8%.
We launched an important partnership between Vienna International Airport and the City of Vienna on 21 February 2002 with the sale of a 49.9% holding in our City Air Terminal (CATG.m.b.H.) to the Austrian Federal Railway Corporation. This company will operate an airport express beginning on 14 December 2003, which will connect the airport with the "Wien-Mitte" raffic centre in roughly 15 minutes. More than 10 check-in counters with airport functions will be available to passengers at this transit centre. Moreover, passengers will receive latest information on flights in modern trains equipped with state-of-the-art technology. The airport express will travel at a frequency of 30 minutes. Together with the S7 rapid transit railway, this will provide reliable transportation between the airport and inner city every 15 minutes.
We were also able to conclude a ground handling contract up to 2006 with our largest customer, the Austrian Airlines Group.
In the mediation process, agreement over the criteria catalogue was reached on 26 February. This represents a major hurdle for continuation of these proceedings.
Schwechat, 26 February 2002 The Management Board

Herbert Kaufmann

and Speaker

Member of the Board

Gerhard Schmid Member of the Board Kurt Waniek
Member of the Board

# **Segments of Business in Detail**

# The Airport Segment

Strong growth in transfers and travel to Eastern Europe supports traffic development

# Key Data on the Airport Segment (in € mill., except employees)

	2001	2000	1999
Turnover	136.2	137.4	132.1
Capital expenditures	32.6	17.1	37.5
Depreciation	24.9	29.4	27.5
Employees	342	331	371
Allocated assets	356.7	352.3	364.3
Operating profit	66.1	58.3	65.2
EBIT margin	40.0%	40.2%	40.1%

\_\_\_The Airport Segment covers the operation of the terminal, aprons and all facilities involved with passenger and baggage handling. Flight operations, fire department, medical facilities, access control and winter services are also the responsibility of this business unit, along with the support of existing airlines and acquisition of new customers. A key responsibility is to guarantee runway and terminal capacity over the medium and long-term. In summary, the Airport Segment includes the wide-ranging services traditionally provided by an airport operator.

#### **Developments in 2001**

\_\_\_The business climate for the Airport Segment was shaped to a significant extent by economic problems in the airline industry and the events of 11 September. Although the number of transfer passengers and travellers to Eastern Europe rose by double-digit rates, total passenger volume declined by 0.7%, flight movements decreased by 0.6%, and maximum takeoff weight (MTOW) fell by 4.3%. The Airport Segment generated turnover of € 136.2 million with 342 employees in 2001, for a decrease of 0.9% from the prior year level. Operating profit declined by 3.2% to € 66.1 million following a strong increase in other operating costs, particularly for the mediation process and maintenance. Personnel expenses rose due to an increase in peak hour activity and necessary security measures after 11 September. By way of illustration, Security Level 2 brings added costs of € 80,000 per month. The segment EBIT margin was 40.0%.

#### Traffic Development in 2001 characterised by highs and lows

\_\_\_Competition between the Star Alliance and Qualiflyer Group supported growth of 6.9% in the number of passengers, 4.3% in flight movements, and 1.5% in MTOW during the first quarter of 2001. Consolidation measures by the Austrian Airlines Group and the slowing global economy began to exert a subduing effect on air traffic in April, pushing growth in passenger volume below the forecast 5%. The events of 11 September coincided with intense competition for a static number of travellers. Due to our passenger structure however, Vienna International Airport was affected to a lesser degree than other airports in Europe. With the exception of October (-13.1% in passengers), the decline remained below 10%, since the number of travellers to North America and the Near and Middle East is limited to 7% of our total volume.



\_\_\_The fourth quarter decline resulted primarily from a reduction in flights by financially troubled airlines, and also from measures implemented by the Austrian Airlines Group. In this context Eva Air countered the general trend, and introduced a fourth flight on the Taipeh-Bangkok-Vienna route on 2 November 2001.

\_\_\_The motor for traffic development in 2001 was growth in the number of transfer passengers (+12.2%) and travellers to Eastern Europe (+11.3%). In this difficult year, we were able to further expand our position as the major East-West hub. The share of transfer passengers reached 31.9%, and travellers to Eastern Europe rose to 15.1%. With 36 destinations in Eastern Europe, we have the most extensive offering on the continent. In comparison, Munich provides flights to 17 destinations in Eastern Europe, Prague 16, and Budapest 14.

\_\_\_During the reporting year, 55 airlines (2000: 53) offered scheduled flights from Vienna to a total of 129 destinations (2000: 138).

#### Security Level 2 after 11 September

\_\_\_The events of 11 September represented a major challenge for the Airport Segment. Our 342 employees were able to quickly implement Security Level 2 without a major increase in waiting time or inconvenience for passengers. We view this experience as an important basis for further expanding our leading position as a fast, safe and convenient airport. VIE passengers are satisfied with the airport infrastructure, short transit routes, good logistics and pleasant surroundings as evidenced by the Service Excellence Award, which we received from the IATA based on a survey of travellers as second best airport in the world for our category (up to 15 million passengers).

#### **New Tariff Structure**

\_\_\_An important step for our future development is the new tariff structure, which took effect on 1 November 2001. We reduced landing fees by 3% and tariffs for long-haul aircraft with over 125 tonnes (i.e. A 340, Boeing 747) by nearly 20%. This change in fee structure is designed to create an additional incentive for airlines to include Vienna in their long-haul schedules. At the same time, we introduced a new regional tariff that will bring carriers savings of 27% for all destinations within a radius of 600 km as a proactive step to reflect the planned eastward expansion of the EU. Important for us is the new binding formula (-0.35 x average growth in traffic + inflation rate), which will be used to adjust tariffs up to 2006.

#### Investments

\_\_\_The slower development of traffic during the second and third quarters led us to trim our investment programme from the planned level of  $\in$  60 million. During the reporting year, investments in the airport segment totalled  $\in$  32.6 million. Key projects included the installation of drainage equipment for taxiways, construction of an office building, and planning for expansion of the VIE Skylink Terminal.

\_\_\_We also purchased six new compact runway sweepers, which will speed up snow removal and can also be used during the summer to clean apron areas.

\_\_\_\_We anticipate that the temporary decline in air traffic will have no effect on long-term forecasts, and are therefore continuing preparations for all projects. Slower traffic growth and the events of 11 September have led us to re-examine project timetables and, together with our architect team Baumschlager-Eberle Itten-Brechbühl, we have found a way to optimise processes. Final decisions on the start of construction for individual segments can now be made at a later date, which will allow us to fine-tune projects to meet actual demand. By 2006, we plan to invest approximately  $\in$  210 million in the expansion of the terminal. Eight international bus gates with a value of  $\in$  8.2 million are scheduled for completion in 2003, and will provide additional flexibility for the expansion of capacity.

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#### Outlook

\_\_\_For 2002 we forecast declines of 4% in the number of passengers, 3% in the number of flight movements, and 5% in maximum take-off weight (MTOW). We do expect, however, the impact of 11 September to fade and the number of passengers to increase during the third quarter.

\_\_Latest data and forecasts indicate that the economic environment, a key driver for air traffic, will recover in the first half of 2002. We also expect the Austrian Airlines Group to expand flights to Eastern Europe and in the long-haul segment beginning in summer 2002, following conclusion of a consolidation phase.

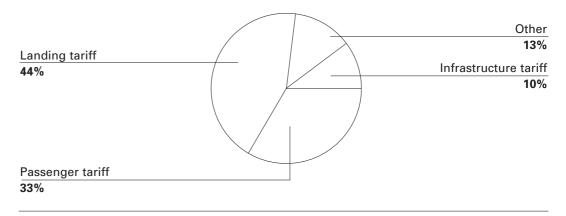
\_\_Investments totalling € 101.8 million are scheduled for the current year. Major projects include the apron extension, drainage equipment for Runway 16/34, planning for the expansion of the VIE Skylink Terminal, and international bus gates.

## **Development of Traffic**

# Flight movements 2001 //////// 185,400 / -0.6% 2000 \_\_\_\_\_\_ 186,500 1999 MTOW (in tonnes) 2001 //////// 5,113,000 / -4.3% 2000 \_\_\_\_\_ 5,350,000 5,020,000 1999 $\square$ Passengers 2001 \[ \] 11.853.000 \/ -0.7\% 2000 11,940,000 11,204,000 Air Cargo (in tonnes) 2000 126,836 1999 118,581



# **Classification of Turnover in the Airport Segment**





# **Number of Passengers by Airline**

	2001	in %
AUA	5,195,573	43.8
Lauda Air	1,101,088	9.3
Tyrolean Airways	998,203	8.4
Deutsche Lufthansa	850,380	7.2
British Airways	355,348	3.0
Aero Lloyd	330,157	2.8
Swiss Air	329,716	2.8
Air France	275,810	2.3
KLM	245,307	2.1
Turkish Airlines	157,869	1.3

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# **The Handling Segment**

Stagnating traffic development and higher competition place earnings under pressure, higher turnover from Private Aircraft Handling



#### Key Data on the Handling Segment (in € mill., except employees)

	2001	2000	1999
Turnover	111.0	117.9	108.3
Capital expenditures	10.2	3.8	3.8
Depreciation	4.5	3.6	4.0
Employees	1,340	1,383	1,297
Allocated assets	27.6	23.7	22.6
Operating profit	21.8	23.3	17.7
EBIT margin	18.7%	18.9%	15.6%

\_\_\_The Handling Segment comprises a wide range of services for scheduled, charter and general aviation flights. These services include the loading and unloading of aircraft, transportation of passengers and crews, catering transport, cabin cleaning, towing and de-icing of aircraft, preparation of flight documents including security and management services, cargo handling and trucking, management of the import warehouse as well as private aircraft handling, fuelling and parking of general aviation aircraft. General aviation services are provided by Vienna Aircraft Handling GmbH, a subsidiary allocated to this segment.

\_\_\_The Handling Segment regards itself as a specialised, profit-oriented supplier of ground and cargo handling services at Vienna International Airport. Qualified personnel, optimised processes, and innovative technical solutions guarantee high quality and transfer times that are among the shortest in Europe.

#### Developments in 2001

\_\_\_The handling segment was faced with new competition in the ground handling area and weak traffic development during the 2001 Business Year. Segment results fell below the outstanding prior year level due to a lack of market expansion that would have offset sales won by the new competitor, VAS Bodenverkehrdienste GmbH.

\_\_\_However, we were able to conclude new multi-year contracts with cost-conscious and quality-oriented customers such as British Airways, Deutsche Lufthansa, KLM and Aero Lloyd in 2001. This gave a market share of 95.8% in the ground handling sector.

The new competitive situation, static in flight movements, and a trend towards the use of smaller aircraft led to a decline of 5.9% in turnover to € 111.0 million. The 1,340 employees in the handling segment generated 34.7% of total group turnover for the reporting year. Higher flight frequency by the competing Star Alliance and Qualiflyer Group led to strong traffic growth during the first quarter of 2001, but these airlines reduced the number of flights beginning with the summer plan and increased the use of smaller aircraft. The events of 11 September amplified problems felt by many airlines (Sabena, Swissair), and led to lower turnover and bankruptcies.
During the reporting year, the handling segment cleared 177,726 flight movements (-4.7%) for scheduled and charter traffic, plus an additional 19,183 flights (-6.4%) in the general aviation segment. Moreover, a total of 339,803 tonnes (baggage in & out including transfer, mail, cargo and trucking) and 11.18 million pieces of baggage were handled.
With a total volume of 159,525 tonnes, the cargo sector handled 11.7% less volume than in the prior year. Air Cargo declined by 12.5%, while trucking fell by 9.9%. The economic slow-down and resulting lower demand had a negative impact on the cargo sector, as did the strong decrease in freight capacity of the Austrian Airlines Group and absence of strategically important carriers (Malaysian, Asiana).
Although flight movements declined in the general aviation sector (-6.4%), Vienna Aircraft Handling GmbH recorded excellent results for the year. Added focus on the handling of business flights and provision of brokerage services led to an increase of 18.7% in revenue from private aircraft handling.
In spite of rising peak hour activity and higher transfer volume, we reduced overtime and personnel as a response to the decline in turnover. As of 31 December, the number of employees was 3.1% below the comparable prior year level. Personnel expenses therefore remained stable despite one-time payments to employees. Maintenance and other operating

\_\_\_The Handling Segment recorded EBIT of € 21.8 million in 2001, for a decline of 6.8% from the prior year level. This translates to an EBIT margin of 18.7%, a highly satisfactory outcome in terms of international comparisons considering the difficult operating environment.

costs were also reduced.

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#### Investments

\_\_\_The replacement of vehicles and equipment continued as planned during the reporting year, with investments totalling € 10.2 million. The purchase of eight container transport loaders, two container loaders, eight catering vehicles, five two-way passenger buses, five aircraft tugs – including two bar-less vehicles – and 12 conveyor belts will further improve the efficiency of our handling services.

# William Vienna Vienna International Airport

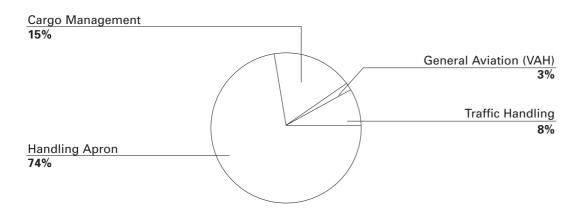
#### Outlook

\_\_\_We expect the Austrian Airlines Group to continue its consolidation process into the middle of this year. Current shifts on the European aviation market and the possible creation of new alliances lead us to forecast a decline of 3% in flight movements for 2002. The trend towards the use of smaller aircraft, which began in 2001, will continue throughout this year. Our competitor, VAS Bodenverkehrsdienste GmbH, will also attempt to increase its market position, however we forecast a market share of more than 90% in the ground-handling sector.

\_\_\_Continued reduction in the cargo capacity of aircraft and lower demand as a result of general economic conditions are expected to cause a further decline in cargo volume during 2002. This slowdown is expected to have a lesser impact on the trucking sector.

\_\_\_The Handling Segment views its internationally recognised know-how, ongoing cost management and active market development as a solid foundation to meet new challenges.

#### Classification of Turnover in the Handling Segment





# The Non-Aviation Segment

Good development in shops, gastronomy and rentals

#### Key Data on the Non-Aviation Segment (in € mill., except employees)

	2001	2000	1999
Turnover	72.7	71.7	72.0
Capital expenditures	18.3	6.9	11.4
Depreciation	11.5	11.2	11.1
Employees	805	804	753
Allocated assets	120.1	114.4	119.3
Operating profit	31.2	26.8	25.0
EBIT margin	25.8%	23.4%	22.6%

\_\_\_The Non-Aviation Segment includes various services related to airport operations such as shopping, gastronomy, car parks, VIP Centre and lounges, security services, development and marketing of real estate, traffic connections, technical services, construction management, and our subsidiary VIE España in Spain. The nearly 200 companies located at the airport receive services such as telecommunications, data processing, energy and waste dis-posal from this business unit. During the reporting year, the Non-Aviation Segment contributed 22.7% to Group turnover.

#### **Developments in 2001**

\_\_\_Turnover in the Non-Aviation Segment is not directly related to the volume of traffic at the airport. Prices for electricity and telecommunications, the amount of space available for rent, the index development of rental prices, and purchasing power play a more decisive role.

\_\_\_During the reporting year, third party sales by the Non-Aviation Segment rose by 1.3% to € 72.7 million. EBIT of € 31.2 million was generated with 805 employees, for an increase of 16.5% over the prior year. The EBIT margin equalled 25.8%.

\_\_\_Security services are provided by Vienna International Airport Security Services Ges.m.b.H (VIAS), which is responsible for the control of persons and hand luggage on behalf of the Austrian Federal Ministry of the Interior. Additional revenue is generated by the transport of wheelchairs and other security services such as the control of large baggage or travel documents for airlines. VIAS turnover decreased by 13.4% during the reporting year because additional sales recorded after 11 September were unable to offset declines from other business areas.

\_\_\_Revenue from rentals increased by 9.4% following the construction of additional space, in particular infrastructure facilities for VAS, the new ground handling company, and a logistics and office building for UPS. Planning began in 2001 for the construction of a new Austrian headquarters for TNT, with completion scheduled for the fall of this year. The architectural competition for the office park project was won by the internationally renowned Wilhelm Holzbauer. Professor Holzbauer has started general planning for this 26,000 sq.m. office building, which is to be completed in 2004 and will be rented primarily to external companies.

Segments 55





# **Shopping**

	2001	2000	in %
Selling space (sq.m.)	6,086	5,934	2.6
Shop turnover (€ mill.)	76.6	74.5	2.8
Income (€ mill.)	11.0	10.3	1.1



#### Gastronomy

	2001	2000	in %
	2001	2000	111 /0
Selling space (sq.m.)	3,887	4,216	-7.8
Turnover (€ mill.)	15.5	14.9	4.0
Income (€ mill.)	2.3	2.3	0

\_\_\_Innovative services led to an increase in telecommunications customers and 6.1% growth in turnover. VIE España was included in the consolidation for the first time. This company holds a share of 18.7% in a consortium for construction of the new airport in Ciudad Real and recorded positive results in the first year of operation.

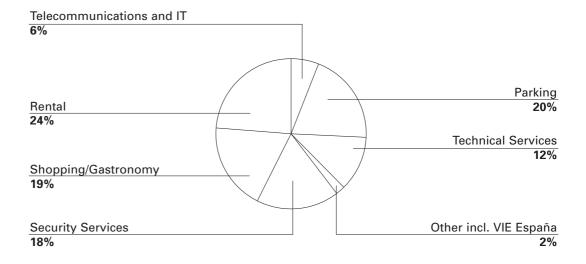
\_\_\_The decline in passenger volume of -0.7% despite an increase of 12.2% in transfers also led to lower revenue in the parking sector.



\_\_\_The development of turnover in the shop and gastronomy sector was unusually good up to 11 September 2001. Without this tragic event and its impact on international aviation, turnover would have matched the high level recorded before the discontinuation of duty-free sales within the EU. In total, the 80 shops were able to increase turnover by 2.8% during the reporting year, with revenue per square meter rising by 0.2% to € 12,577. The increase in shop turnover exceeded passenger development throughout the entire reporting year, which indicates higher expenditure per passenger. This growth was supported by new shops such as Gautam, Goldpfeil/Aigner and Furla as well as renovation of the Travel Value & Duty-Free shops and stores operated by the international airport retailer Nuance.

\_\_\_The 17 gastronomy facilities were able to record an increase of 4.0% in turnover despite a decline in total space. The McDonald's in the arrivals hall has become a genuine sales magnet with significant growth in turnover.

#### Classification of Turnover in the Non-Aviation Segment



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#### Investments

\_\_\_\_During the reporting year, investments in the Non-Aviation Segment totalled  $\leqslant$  10.6 million. Projects focused primarily on the land development sector, specifically on development of the "Cargo North" area for customers such as UPS, TNT and customs, other cargo facilities (e.g. annex to the large goods terminal), and various small projects including infrastructure facilities for VAS. In 2001 planning also started for the office park. At  $\leqslant$  6.0 million, IT expenditure was significantly below forecast as a result of cost savings measures introduced to reflect slowing traffic growth after 11 September.



#### Outlook

\_\_\_Turnover from the provision of security services is expected to increase in 2002 as a result of higher demand following the events of 11 September. Revenues in the shops and gastronomy area will, however, be dependent chiefly on passenger volume, which is forecast to decline by 4%. A new promotion and advertising campaign will be introduced to increase sales per passenger.

\_\_\_Activities in the real estate area will focus on rental of space in the office park. The increase in available space (UPS, TNT) is expected to generate higher revenue in this sector.



# **Innovation**

Europe's Best Address – this marketing slogan is based in part on our long-standing reputation as one of the best-equipped airports in Europe

\_\_\_Many of our systems, for example FANOMOS with its environmental control capabilities, were developed by Flughafen Wien AG employees and are in use at many different airports today. We draw our ideas for innovation from extensive discussions with customers as well as quality, environmental and noise monitoring, internal and external audits, benchmarking, cooperation with Austro Control and Austrian Airlines and, last but not least, suggestions from our workforce. Major innovations in 2001 were:

## Simulation tool for passenger transportation

\_\_\_This model, which is currently under development, will be used to evaluate and optimise handling procedures and to link these processes together. Our goal is to increase the efficient use of both human resources and equipment. Passenger transportation has been selected as the pilot project.

#### **PRIAMOS Handling Management Information**

\_\_\_The cost accounting system for apron and traffic handling – PRIAMOS (Process Induced Accounting & Monitoring System) Handling Management Information – was completed and registered with patent authorities in 2001.

#### **New Development: Catering transport vehicle**

\_\_\_Together with the manufacturer, we have developed a catering transportation vehicle that will provide a significantly better range of services (stability, loading height etc.) at a much lower price. Investment: € 1.46 million

#### **COMPLAINTS MODULE for FANOMOS**

\_\_\_On a trial basis, we have installed a new module in the FANOMOS system to support the collection of statistics on noise complaints. This tool will facilitate the handling and documentation of individual calls, which can then be compared with actual flyover time.

#### **SYDNEY MODEL**

\_\_\_In close cooperation with the Department of Transport and Regional Services in Canberra (Australia), the TNIP Model (Transparent Noise Information Package) was adapted to meet the specific needs of Vienna International Airport. This model will serve as an addition to our existing system for noise zone calculations and provide information on flyovers and pauses, as well as data on the number of flights that exceed maximum noise levels.

#### **Secure High-Tech Telecommunications**

\_\_Our new fixed-line telecommunications system is based on a multi-location concept and uses latest technology to provide innovative features such as voice response, CTI, extended check-back options, and caller lists. We have broadened geographical distribution to increase security in the event of a disaster – even allowing for site loss – and also increased the number of emergency telephones significantly.

#### **Informatics**

\_\_\_We took major steps to set the course for future developments in the informatics area. In conjunction with modernisation of the host system, a fail-safe central disk storage and tape robot system were installed as key components for the maintenance of mission-critical operations.

Innovation 59

# **Employees**

The development and motivation of our employees represent a high priority for management



\_\_\_The Flughafen Wien Group is a service company whose performance depends on the skills, performance, experience, and commitment of each of its 2,626 employees.

#### **Employee Fund**

\_\_\_Since 2000, the employees of Flughafen Wien AG have been able to participate in dividends through a private foundation. Flughafen Wien AG transferred 10% of repurchased stock to this independent fund. Distributions made by the fund in the reporting year corresponded to 10% of dividends. Individual payments were based on annual gross compensation, and equalled approximately one month's wage or salary per employee. The administration of the employee fund is completely independent of the company and includes a managing board, supervisory board, and auditor.

# **Training and Personnel Development**

\_\_\_During the reporting year we invested over € 800,000 in training programmes for our employees. Our third annual trainee programme was started, giving eight university graduates the opportunity to become acquainted with the business segments of an airport and receive specific training. Internationalisation forms a special focus of these management development activities. We support the participation of our employees in programs that lead to a Master of Business Administration (MBA) and place special emphasis on language training. A total of 347 employees from all areas of the Company took part in 91 courses during the reporting year, which included topics such as "customer-oriented behaviour", "communication", and "management and personality development".

\_\_\_For the first time, our personnel were also employed in foreign countries. Experts from Flughafen Wien AG made valuable contributions to our subsidiaries in Germany and Spain.

#### Our apprentices are among the best

—We are currently training 29 apprentices in technical professions such as electricians, machinery assemblers and fitters, and motor vehicle technicians and a further six as commercial clerks. Our apprentices are repeatedly among the best in their class. In the previous year, one even reached world-class levels: Harald Rojky, an apprentice in the automotive mechanic and electrician program, took part in the Apprentice Olympic Games in Seoul during September 2001 where he finished an outstanding fourth overall, the second-best candidate from Europe. Prior to this contest, he had already won a number of provincial and federal competitions.

#### Health

\_\_\_\_During the reporting year, we implemented preventive measures in the area of industrial safety to reduce the number of accidents and resulting lost days of work. The accident analysis system introduced in 2000 and related measures continue to show good results. Damage to property in the landside and airside area fell by 10% compared to the 1999 level, although there was a slight increase in 2001. Damage involving aircraft continued its satisfactory reduction in 2000, declining a further 2.4%. Additional measures to improve safety were implemented together with the individual business segments, and these led to a reduction in accidents and lost working days of more than 10%. We also encouraged employees to participate in a non-smoking program, a "healthy back" seminar, and our "safe and healthy at work" project. Flughafen Wien AG offers free health examinations, which involve an extensive two-hour analysis by our medical team, as well as free influenza vaccinations.



#### **Employee Survey**

\_\_\_The decisive process goal for management bonuses in 2001 was: "do 50% of employees believe work flows with other units in the organisation are good or very good". This question was asked as part of the annual employee survey, whose results are reviewed with management. This goal was reached with a positive response of 50%. The employee survey, which was answered by 82% of our employees, represents an important instrument to inform management about levels of employee motivation and satisfaction and help guide decisions on related measures.

#### **Other Services**

\_\_\_In February 2000 we opened a kindergarten at Vienna International Airport. It provides daily (!) service from 5.30 a.m. to 8.00 p.m., giving mothers with shift jobs the opportunity to combine both profession and children. Free transportation to Vienna and the surrounding towns demonstrates our responsibility for employees living in this region.

\_\_\_The Company subsidises group health and legal insurance for employees with an annual contribution of  $\in$  114,520 per employee.

\_\_\_During the reporting year, we supported the Employees Cultural and Sport Association with a subsidy of € 36,336. On 12 different dates our Works Council organised trips to the EU capital Brussels and to Flanders.

#### **Number of Employees**

	2001	2000	Change
Total number of employees	2,626	2,644	-18
Thereof Workers	1,820	1,869	-49
Staff	777	742	+35
Apprentices	29	33	-4
Average age	38.2 years	38.4	-0.2
Length of service	11 years	11	0
Percentage of women	14%	13.2%	+0.8
Training expenses	€ 800,000	€ 758,000	+€ 42,000
Accidents	137	174	-37



#### Traffic Units per Employee

2001	//////////////////////////////////////
2000	\(\tag{\tag{\tag{\tag{\tag{\tag{\tag{
1999	<u>/////////////////////////////////////</u>
1998	//////////////////////////////////////
1997	7//////////////////////////////////////



#### **Employees by Segment**

Airport	7//////// 342
Handling	7//////////////////////////////////////
Non-Aviation	<u> </u>
Administration (not allocated)	ZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZZ

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# **Environmental Statement**

Lower noise levels, new complaint hotline



#### Fewer approaches over Vienna

\_\_\_As a result of construction activity, only 2,500 m of Runway 11/29 was in operation from 30 August to 18 November. This led to higher use of Runway 16/34 for starts by long-haul aircraft. In contrast to original plans, it was not possible to completely avoid night flights in Direction 34.

\_\_\_When viewed in total, winds came primarily from the west in 2001. This led to an increase in take-offs over Direction 29, from 70.4% of total starts in 2000 to 74.0% in the reporting year. In addition, the number of landings in Direction 34 rose from 38.2% in the prior year to 46.7% in 2001. At the same time, the number of approaches over Vienna (Runways 11 and 16) declined from 42.0% to 36.4%.

#### Reduction in night-time flights

\_\_\_The average number of flight movements during night hours decreased from 33.4 in 2000 to 31.8 in the reporting year. This corresponds to a share of 6.3%, the lowest amount in the last decade.

\_\_\_The proportion of quieter Chapter 3 aircraft remained level at 97% in 2001, and number of propeller-driven aircraft rose from 19.3% to 21.5%.

#### Noise pollution declines

\_\_\_\_These facts had a positive impact on values recorded by our 13 measurement stations in 2001 (2000: 12 stations), which include the newly constructed facility in Himberg. With the exception of Margarethen/Moos, all measurement stations showed a reduction in annual noise levels. The greatest decrease was recorded in Fischamend with 2.7 dB(A). The 0.9 dB(A) rise in the noise level at Margarethen/Moos resulted from a higher number of landings in Runway Direction 34. Average maximum levels also declined slightly. Data required for the calculation of noise zones in 2001 was not available when this annual report was prepared.

\_\_\_Noise zone calculations for 2001 show a slight decrease in total area because of stagnation in flight movements during the six heaviest traffic months of the year and slight decline in night flights. In conjunction with the mediation process, the calculation formula in use since 1977 was replaced by a new method that meets ÖAL Guideline 24 and EU regulations. Future noise zones will therefore show both total figures and seperate data for day (6 a.m. to 6 p.m.), evening (6 p.m. to 10 p.m.) and night (10 p.m. to 6 a.m.).

#### **FANOMOS**

\_\_Our Flight Track and Noise Monitoring System (FANOMOS) registered 165 (2000: 576) deviations from normal flight paths in 2001, or 0.2% of all take-offs. This clear improvement resulted from the designation of waypoints for take-off routes and their input in the flight management system. In addition, the system upgrade started in 2000 was completed at a cost of € 180,000.

#### **Mediation Process**

\_\_Our activities in the area of environmental controlling focused on participation in the mediation process, in particular the working group on noise. We conducted a total of 15 measurement series at points throughout Vienna and Lower Austria to confirm the correct positioning of permanent measurement stations and to collect new data. Additional parallel measurements together with the City of Vienna completed this extensive program, and we were able to meet our objective of having participants in the mediation process accept data supplied by FANOMOS.



#### Pollution levels at VIE normal

\_\_\_In September 2001 the provincial government of Lower Austria completed its pollution-monitoring program at Kleinneusiedl, Rauchenwarth, Zwölfaxing and on the airport apron. Results indicate that flight operations have no measurable effect on air quality in the region. Recorded concentrations of sulphur dioxide, nitrogen oxide and ozone were at, or below, levels measured in areas surrounding the airport.

#### New complaint hotline

\_\_\_Together with ACG and the City of Vienna, we installed an additional external noise hot-line last year in order to improve the evaluation of complaints from Vienna. From 11 May to 30 September 2001, a total of 496 calls originated within the Vienna city limits. Data on complaints for the reporting year is therefore not directly comparable to 2000.

\_\_\_In addition, 870 callers contacted us directly about aircraft noise. An above-average number of complaints came from Vienna Districts 22, 10, 15 and 14; the most calls from the Province of Lower Austria originated in the nearby communities of Schwadorf, Enzerdorf/Fischa, Kleinneusiedl, and Schwechat. The primary reasons for complaints were the number of flyovers (73.8%), followed by individual incidents (12.1%), and general inquiries (12.0%).

## Subsidy for soundproof windows

\_\_\_During the reporting year, we provided  $\in$  290,000 of subsidies for the installation of sound-proof windows in neighbouring communities. Since the start of this project, we have made a total of  $\in$  1.6 million available.

#### **Outlook for 2002**

\_\_Our participation in the mediation process represents the focal point of activities for the current business year. Simulations are planned for different scenarios as well as the relocation and/or installation of additional measurement stations.

\_\_\_We also intend to establish a central office for environmental information together with the City of Vienna, the Province of Lower Austria, Austro Control and Austrian Airlines.

\_\_\_The environmental database commenced in the prior year will be completed and equipped with relevant indicators. This will make it possible to document progress in our efforts to improve the environmental compatibility of our activities.

#### **Deviations**

2001	2000	1999
185,425	186,469	171,682
165	576	313
0	0	0
0.1	0.3	0.2
	185,425 165 0	185,425 186,469 165 576 0 0



#### **Noise Complaints**

	2001	2000	1999
Total	1,366	1,150	1,578
Vienna	743	803	1,120
Lower Austria	623	347	458

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# **Communications**

Challenges mastered after terror attacks, mediation process continues, award for best annual report



\_\_\_Communications at Vienna International Airport include activities common to all modern corporations, but with added elements unique to airports. Our Communications Office is often the initial contact point for events that have little direct relation to our business.

#### 11 September 2001

\_\_\_The events of 11 September provided a challenge for our communications team over a period of many weeks. Under increasingly difficult conditions, we worked to satisfy the varied demands of journalists and photographers on issues such as flight safety, terror prevention and the effects of new security measures on passengers. Our highly popular airport tours, which were attended by 33,187 visitors in 2001, were suspended for 44 days in the midst of the high season following the implementation of a higher security level. The "anthrax alarm", which was triggered by baby powder discovered on a Sunday evening in October, represented another major test for our team.

#### Mediation

\_\_\_The fears and misgivings of neighbouring residents over our expansion plans – especially with respect to the planned third runway – led us to start the most extensive mediation process in Europe with 50 groups involved. In 2000 a three-member mediation team was commissioned to manage this process. The mediation agreement was concluded during the reporting year, thereby defining subjects, content, structures and rules for cooperation.

\_\_\_Subjects handled by the mediation process are the current impact of airport operations, major environmental projects and expansion plans for the airport. In addition to the mediation forum, which includes all 50 parties, there is a working group comprised of 28 persons, a process management group with 10 persons, and four working committees that cover the topics of noise, development scenarios, ecology, and public relations. All protocols and documentation for the process are published on the Website www.viemediation.at. Progress has been presented at two press conferences and a public event, and through press releases. Interested citizens receive a complimentary copy of our newsletter "viemediation.at", which has a circulation of 198,000 copies.

\_\_Our mediation process is monitored by a scientific team from the Institute for Interdisciplinary Research and Continuing Education in Klagenfurt. As external advisors in the area of sustained development, we have commissioned the Research Centre at Seibersdorf. In Spring 2002 the mediation forum will evaluate the overall progress of work and reach a joint decision on the continuation of mediation proceedings.

#### "Annual Report Award" and silver "Venus"

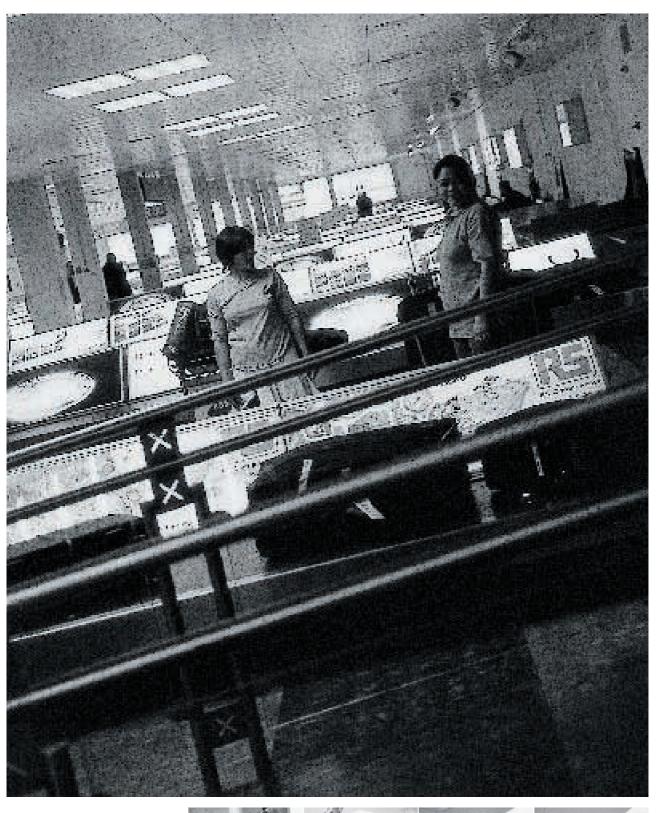
\_\_\_In September we received first prize in the "Austrian Annual Report Award" from the business journal "trend". In addition to high marks for content, jurors underscored the quality of our graphic design. We were pleased to receive favourable notice in a number of international publications. Our latest award for the 2000 annual report was the silver "Venus", which was presented in March 2002 by the Creative Club Austria for editorial conception and design. It is particularly satisfying to receive public acknowledgement for the outstanding work done by many people on this important visiting card for our Company.

For additional information, contact Dagmar Lang: +43 1 7007 22103; e-mail: m@viennaairport.com















Heurigenrestaurant





## **Consolidated Income Statement**

## for the period from 1 January to 31 December 2001

Flughafen Wien AG



in T€	Note	2001	2000
Turnover	(29)	320,102.3	327,438.5
Other operating income	(1)	8,574.7	6,923.3
Operating income		328,677.0	334,361.8
Cost of materials and services		-17,553.6	-19,025.3
Personnel expenses	(2)	-139,732.9	-133,223.3
Amortisation of intangible assets and			
depreciation of fixed assets	(10-13)	-41,169.8	-44,416.2
Other operating expenses	(3)	-44,995.3	-44,586.5
Income before interest and taxes (EBIT)		85,225.5	93,110.4
Income from investments, excl. associates at equit	y (4)	15.3	1,750.6
Net financing costs	(5)	10,255.7	17,953.3
Other income from financing activities	(6)	1,032.7	-11,127.4
Financial results, excl. associates at equity		11,303.7	8,576.4
Income from associates at equity	(4)	394.3	917.4
Financial results		11,697.9	9,493.9
Profit before tax (EBT)		96,923.4	102,604.2
Tax expense reimbursement "KMOG" Foundation	(7)	0.0	-3,350.0
Profit before tax after tax reimbursement			
from "KMOG" Foundation		96,923.4	99,254.2
Taxes on income		-33,425.2	-30,014.3
Tax savings from tax reimbursement			
from "KMOG" Foundation		2,854.1	3,859.7
Taxes on income	(8)	-30,571.1	-26,154.6
Minority interest		-85.0	0.0
Profit for the year		66,267.3	73,099.6
,		<u>-</u>	<u> </u>
Number of shares outstanding (weighted average)	(9)	20,990,959	20,881,918
Earnings per share (in €)		3.16	3.48
Recommended/paid dividend per share (in €)		1.90	2.10
Recommended/paid dividend (in T€)		39,900.0	44,100.0



## **Consolidated Balance Sheet**

#### as at 31 December 2001

Flughafen Wien AG

in T€	Note	31.12.2001	31.12.2000
ASSETS			
Intangible assets	(10)	2,791.9	2,612.1
Property, plant and equipment	(11)	475,718.6	458,547.7
Associates – at equity	(12)	37.1	122.3
Other financial assets	(13)	37,327.7	40,325.3
Non-current receivables	(14)	63.6	78.3
Deferred tax assets	(15)	26,813.1	31,934.5
Non-current assets		542,751.9	533,620.1
Inventories	(16)	2,325.2	3,004.9
Current receivables and			
other current assets	(17)	42,462.7	33,512.9
Cash and cash equivalents	(18)	172,370.1	180,241.4
Current assets		217,158.0	216,759.2
Assets		759,909.9	750,379.3
EQUITY AND LIABILITIES			
Share capital	(19)	152,670.0	152,670.0
Share premium	(20)	117,657.3	117,657.3
Retained earnings and reserves	(21)	262,091.2	243,328.2
Equity		532,418.6	513,655.5
Minority interest		158.5	0.0
Non-current provisions	(22)	119,806.8	136,032.9
Other non-current liabilities	(23)	9,853.7	11,107.6
Non-current liabilities		129,660.4	147,140.5
Current provisions	(24)	58,720.9	46,299.8
Current financial liabilities	(25)	4,274.6	3,690.2
Trade payables	(26)	19,471.0	12,972.3
Other current liabilities	(27)	15,205.9	26,621.0
Current liabilities	·	97,672.4	89,583.3
Equity and Liabilities		759,909.9	750,379.3

Balance Sheet 75

## **Consolidated Cash Flow Statement**

## for the period from 1 January to 31 December 2001

Flughafen Wien AG

in T€	2001	2000
Profit before tax	96,923.4	102,604.2
+ Depreciation / - Write-ups of fixed and financial assets	41,169.8	47,357.1
+ Loss / - Gain on the disposal of fixed and financial assets	307.6	-1,714.6
- Reversal of investment subsidies from public funds	-1,654.7	-1,843.6
<ul><li>Increase / + Decrease in inventories</li></ul>	679.7	-366.3
<ul><li>Increase / + Decrease in receivables</li></ul>	-8,935.0	-2,518.0
+ Increase / - Decrease in provisions	-422.9	-18,643.6
+ Increase / – Decrease in liabilities	-4,515.7	7,744.0
Net cash flows from ordinary operating activities	123,552.3	132,619.2
<ul> <li>Income taxes paid</li> </ul>	-25,259.4	-31,687.5
Net cash flows from operating activities	98,292.9	100,931.7
+ Payments received on the disposal of fixed assets		
(excl. financial assets)	1,864.6	97.0
+ Payments received on the disposal of financial assets	8,510.6	2,848.4
<ul> <li>Payments made for investments in fixed assets</li> </ul>	•	•
(excl. financial assets)	-61,310.2	-28,532.6
- Payments made for investments in financial assets	-6,480.1	-1,128.1
+ Cash flow from non-repayable subsidies	0.0	0.0
Net cash flows from investing activities	-57,415.2	-26,715.3
<ul> <li>Purchase of treasury shares</li> </ul>	0.0	-94,500.0
- Dividend	-44,100.0	-33,600.0
+ Cash inflows from minority shareholders	73.5	0.0
- Repayment of borrowings	584.4	3,690.2
Net cash flows from financing activities	-43,442.1	-124,409.8
Change in each and each equivalents	2.564.4	EO 102 4
Change in cash and cash equivalents	-2,564.4	-50,193.4
+ Change in revaluation reserve for securities	-5,306.9	-4,555.4
+ Cash and cash equivalents at the beginning of the year	180,241.4	234,990.2
Cash and cash equivalents at the end of the year	172,370.1	180,241.4
Thereof current securities	87,388.0	152,434.3
Thereof unrealised gains (+) / losses (-)	-2,890.1	2,416.9
lateral comment for a constitution of the	50.0	40.0
Interest expense for operating activities	59.0	43.9
Interest income from operating activities	9,884.4	18,151.0
Dividends received	22.3	43.5

For additional information see Note (28)





# **Consolidated Statement of Capital and Reserves**

Flughafen Wien AG

Annual Report 2001

			- RESE	RVES —		
in T€	Share capital	Share R premium account	evaluation reserve	Retained earnings and other reserves	Treasury stock	Total
Balance on 31.12.1999	152,670.0	117,657.3	4,601.7	296,312.3	0.0	571,241.3
Revaluation of securities			-3,006.6			-3,006.6
Market price loss on treasury s	tock			-10,450.0	10,450.0	0.0
Employee foundation				421.1		421.1
Gains and losses not reflected	on					
the income statement	0.0	0.0	-3,006.6	-10,028.9	10,450.0	-2,585.5
Purchase of treasury shares					-94,500.0	-94,500.0
Transfer of treasury shares				-80,020.0	80,020.0	0.0
Profit for the year 2000				73,099.6		73,099.6
Dividend payment for 1999				-33,600.0		-33,600.0
Balance on 31.12.2000	152,670.0	117,657.3	1,595.1	245,763.1	-4,030.0	513,655.5
Revaluation of securities			-4,604.7			-4,604.7
Market price loss on treasury s	tock			-107.0	107.0	0.0
Employee fund				1,200.4		1,200.4
Gains and losses not reflected	on					
the income statement	0.0	0.0	-4,604.7	1,093.4	107.0	-3,404.3
Transfer of treasury shares				-3,923.0	3,923.0	0.0
Profit for the year 2001				66,267.3		66,267.3
Dividend payment for 2000				-44,100.0		-44,100.0
Balance on 31.12.2001	152,670.0	117,657.3	-3,009.6	265,100.8	0.0	532,418.6

For additional information see Notes (19) to (21)

## Notes to the Consolidated Financial Statements 2001

Flughafen Wien AG



#### **General Information**

#### Reporting in accordance with International Accounting Standards (IAS)

\_\_\_The consolidated financial statements of Flughafen Wien AG for the 2001 Business Year were prepared in accordance with the principles set forth in International Accounting Standards (IAS), following the initial application of IAS in 2000. These financial statements reflect the International Accounting Standards (IAS) in effect for the 2001 Business Year. In keeping with § 245a of the Austrian Commercial Code, these financial statements fulfil legal requirements for the exemption from the obligation to prepare consolidated financial statements under Austrian law. Therefore, financial statements were not prepared in accordance with the Austrian Commercial Code.

#### Reporting in EURO

\_\_\_In order to provide a better overview, amounts are generally shown in thousand euro  $(T \in)$ . These rounded figures also include exact amounts that are not shown, and rounding differences can therefore occur.

#### Information on the Company

\_\_\_Flughafen Wien AG is active in the construction and operation of civil airports with all related facilities. As a civil airport operator, the Company manages Vienna International Airport and the Vöslau-Kottingbrunn Airport. The headquarters of the Company are located in Schwechat, Austria.

#### **Significant Accounting Policies**

\_\_\_The consolidated financial statements were prepared in accordance with the historical cost convention. The income statement was prepared in keeping with the Austrian method under which "total costs" are shown. The financial statements of companies included in the consolidation are prepared in accordance with uniform Group accounting and valuation principles.

#### **Consolidation Range**

\_\_\_The companies included in the consolidated financial statements and the methods used for consolidation are shown in an appendix to the Notes. Six subsidiaries and one associated company were not included in the consolidated financial statements because their influence on the asset, financial and earnings position of the group is immaterial. The combined sales of these unconsolidated companies equalled 0.1% of Group sales for 2001.

\_\_\_\_\_Vienna Airport Baumanagement GmbH., which was founded in 2001 and in which Flughafen Wien AG holds 51% of shares, and Vienna International Beteiligungsmanagement Gesellschaft m.b.H., a 100% subsidiary of Flughafen Wien AG, and its wholly owned subsidiary Vienna International Airport España, S.L., which owns 18.7% (paid-in contribution: 4%) of the Spanish airport construction company CR Aeropuerto S.L., were included in the consolidated financial statements at 100% for the first time. The inclusion of these companies led to an increase of T€ 779.3 in Group sales and T€ 203.9 in Group earnings. The holdings in Corvin Hotel Airport Plaza Errichtungs- und Betriebsgesellschaft m.b.H. (33.3%) and Airport Consulting Vienna GmbH (50%) were sold during the 2001 Business Year. The deconsolidation of these companies, which were included according to the equity method in 2000, led to a decrease of T€ 92.9 in financial assets and improvement of T€ 379.4 in financial results during the reporting year. The following companies were founded in 2001 by the wholly owned



subsidiary Vienna International Airport Security Services Ges.m.b.H.: GetService Dienstleistungsgesellschaft m.b.H. (share: 100%) and GetService-Flughafen-Sicherheits-Servicedienst GmbH (share: 51%). These companies were not included in the consolidation because their influence on the asset, financial and earnings position of the group is immaterial.

#### Effects of changes in the consolidation range on the consolidated balance sheet:

in T€	2001

Non-current assets1,32	4.7
Current assets97	2.4
Non-current liabilities	0.0
Current liabilities	2.8
Minority interest	8.5
Equity	1.0

#### **Consolidation Principles**

\_\_\_\_The financial statements of companies included in the consolidation were prepared as of the same date used for the consolidated financial statements. The annual financial statements of all major companies were audited and verified by certified public accountants. The book value method is used to eliminate the investment and equity. Under this method, the acquisition price of an investment is compared with the relevant shareholders' equity at the point of founding or purchase. Any positive differences are recorded as goodwill and amortised on a straight-line basis over their useful life. For associates, the proportional share of profit or loss is added to or subtracted from the value of the investment (equity method). For the consolidation of liabilities, receivables and loans granted were offset with corresponding liabilities and provisions. All expenses and revenue arising from the provision of goods or services between member companies of the Group were eliminated. Interim profits arising from the transfer of assets between Group companies were eliminated with an appropriate charge or credit to the income statement.

#### **Foreign Currency Translation**

\_\_\_All foreign subsidiaries are located in the euro zone. Financial statements prepared in local currency are translated into euro based on the official exchange rates.

#### **Tangible and Intangible Assets**

\_\_\_Tangible and intangible assets are valued at purchase or production price less ordinary straight-line depreciation or amortization. Ordinary depreciation and amortization is based on the following useful lives:

Years
Buildings
Facilities
Technical equipment and machinery
Other equipment, furniture, fixtures and office equipment4 – 15
Concessions and rights

\_\_Low-value assets are completely written off in the year of purchase. A full year's depreciation is taken for assets purchased during the first half of the year; one-half this amount is taken for additions made during the second six months.

In 2001, the useful life of buildings used in operations was increased from 25 years to 33 years and 4 months. This led to a decrease of roughly T€ 4,900 in depreciation for 2001.

#### Goodwill

\_\_\_Goodwill is defined as the surplus of the price paid for a company over the value of purchased identifiable assets and liabilities on the date of acquisition. Goodwill is amortised on a straight-line basis over the assumed useful life of the asset, up to a maximum of 20 years. The future economic benefit of remaining goodwill is analysed as of each balance sheet date. Any goodwill not expected to be covered by an expected future economic benefit is amortised immediately with an appropriate charge to the income statement.

#### **Financial Assets**

\_\_\_Shares in subsidiaries and associates, which are not included in the consolidation for reasons of immateriality, and other non-consolidated investments and loans granted are shown at present value, if available, or at acquisition price.

\_\_\_Non-current securities are valued in accordance with IAS 39 in the Financial Statements 2001 (2000: pursuant to IAS 25). In keeping with IAS 39 § 10, these securities are classified as "available for sale" and stated at present value. Gains and losses resulting from a change in present value are credited or charged directly to equity as required by IAS 39 § 103 (b) (ii) and included on the consolidated statement of capital and reserves. When these securities are sold, any gains and losses recorded under equity are reversed to the income statement.

#### **Inventories**

\_\_\_Inventories are stated at historical cost or the lower net sales value. The moving average price method is used for valuation.

#### Receivables

\_\_\_Receivables are stated at nominal value, unless individual recognizable risks require the use of a lower amount. Foreign currency receivables are valued at the average exchange rate on the balance sheet date.

#### Securities

\_\_\_In accordance with IAS 39, securities that are not intended to serve business operations on a lasting basis are stated at market value as of the balance sheet date. These securities are classified as "available for sale" in keeping with IAS 39 § 10 and recorded at present value. Gains and losses resulting from a change in present value are credited or charged directly to equity as required by IAS 39 § 103 (b) (ii) and included on the consolidated statement of capital and reserves. When these securities are sold, any gains and losses recorded under equity are reversed to the income statement.

#### **Provision for Deferred Taxes**

In keeping with IAS 12 (revised) deferred taxes are recorded for all temporary valuation and accounting differences arising between the book value of an asset or a liability and its value for tax purposes. Temporary differences arise primarily in connection with the valuation of tangible assets, treasury stock and the provisions for pensions, severance compensation and service anniversary bonuses. The tax rate expected when these differences reverse in the future is used for the calculation. Deferred tax assets are created for tax loss carry-forwards if they are expected to be used against taxable profits in the future. Deferred tax assets and liabilities are shown as a net figure on the balance sheet.

#### **Investment Subsidies from Public Funds**

\_\_Subsidies granted by public authorities for the purchase of tangible assets are shown under current or non-current liabilities, and are reversed to the income statement over the useful lives of the related assets on a straight-line basis.

## Provisions for Severance Compensation, Pensions and Service Anniversary Bonuses Flughafen Wien AG

\_\_In keeping with IAS 19 the provisions for severance compensation, pensions and service anniversary bonuses are calculated by the parent company Flughafen Wien AG according to the projected unit credit method.

\_\_\_These calculations incorporate future wage and salary increases. The discount rate is based on yields for non-current Austrian federal securities as of the balance sheet date. In accordance with relevant Austrian law, computations for the present value of obligations arising from severance compensation, pensions and service anniversary bonuses ("defined benefit obligation", DBO) for the 2001 business year are based on the earliest possible retirement age for men (61.5) and women (56.5). In keeping with the Austrian law that establishes different retirement ages for male and female employees (early retirement), a gradual increase to a retirement age of 60 for women was included in the calculation.



The AVÖ 1999-P life expectancy tables for male and female employees, which are prepared by F.W. Pagler, form the biometric basis for this calculation. A discount for employee turnover is included in the calculation, and is based on length of service. Actuarial gains and losses that exceed or fall below 10% of present value are credited or charged to the income statement over a period of five years.

#### **Subsidiaries**

\_\_\_To simplify calculations, the provisions for severance compensation and service anniversary bonuses are based on financial principles and a discount rate of 3.5%. With the exception of Vienna Airport Handling Gesellschaft m.b.H., neither the Austrian nor foreign subsidiaries have pension commitments.

#### Other Provisions

\_\_Other provisions are created in accordance with reasonable business judgment and reflect the amounts considered necessary to cover future payment obligations, recognizable risks and uncertain liabilities. These provisions are recorded at the amount, which is considered most probable after careful examination of the related circumstances.

#### Liabilities

\_\_\_Liabilities are stated at nominal value or the higher repayment amount. Foreign currency liabilities are recorded at the average exchange rate in effect on the balance sheet date.

#### **Realisation of Income**

\_\_\_Income is realized when services are provided or risk is transferred.

#### **Derivative Financing Instruments**

\_\_\_The valuation of primary financing instruments includes any related interest rate and exchange rate hedges. The Group had no derivative financing instruments as of the balance sheet date.

#### **Earnings per Share**

\_\_\_Earnings per share for the Flughafen Wien Group are calculated by dividing profit for the year, after the deduction of minority interest, by the weighted number of shares outstanding.

#### Notes to the Consolidated Income Statement

#### (1) Other operating income

in T€	2001	2000
Increase/decrease in services not yet invoiced	-310.3	310.3
Own work capitalized	2,879.1	742.4
Income from the disposal and write-up of fixed assets	S,	
excluding financial assets	86.7	64.7
Income from the reversal of provisions	2,300.5	2,329.1
Income from the reversal of investment		
subsidies from public funds	1.654,7	1,843.6
Income from rights granted	1,306.4	470.5
Income from insurance	123.3	300.2
Income from the reversal of valuation adjustments	273.6	99.4
Miscellaneous	260.8	763.1
	8,574.7	6,923.3



in T€	2001	2000
Wages*)	61,330.3	55,349.0
Salaries*)	48,636.6	39,615.3
Expenses for severance compensation	4,594.5	4,621.9
Expenses for pensions	-4,088.9	5,837.0
Expenses for legally required social security		
and payroll-related duties and mandatory contributions	28,004.6	26,604.3
Other employee benefits	1,255.9	1,195.8
	139,732.9	133,223.3

<sup>\*)</sup> These items include expenses for restructuring measures and part-time employment for older members of the workforce. After adjustment for these items, wages show an increase of 5.6% to € 58,451.9, and salaries rose by 0.6% to € 39,836.1.

#### (3) Other operating expenses

in T€	2001	2000
Other taxes	276.5	231.2
Maintenance	12,524.7	12,974.6
Third party services	5,800.3	5,184.9
Legal, auditing and consulting expenses	7,268.7	5,522.3
Market communication	5,011.3	7,003.4
Postage and telecommunications	1,811.5	1,702.7
Rental and lease payments	1,792.2	1,567.8
Insurance	1,676.3	1,458.6
Travel and training	2,040.3	1,557.3
Damages	1.295.5	221.2
Valuation adjustments to and write-offs of receivables	1,181.7	1,148.3
Losses on the disposal of non-current assets	1,011.8	71.5
Miscellaneous operating expenses	3,304.5	5,942.8
	44,995.3	44,586.5

#### (4) Share of profit/loss from associates, income from investments

in T€	2001	2000
Income from investments in associates	394.3	2,469.4
Expenses arising from investments in associates	0.0	-1,552.0
Net income/expense from associates included at equity	394.3	917.4
Income from investments in subsidiaries and other companies	15.3	1,750.6
Expenses arising from investments in subsidiaries and other companies	0	0
Other net income/expense from investments	15.3	1,750.6
	409.5	2,668.0

#### (5) Interest income/expense

<u> </u>		
in T€	2001	2000
Interest and similar income	10,392.3	18,102.8
Interest and similar expense	-136.6	-149.5
	10,255.7	17,953.3



#### (6) Other financial results

in T€	2001	2000
Income from the disposal		
of financial assets	238.2	0.0
Income from the disposal and revaluation		
of current securities	2,134.0	67.0
Losses on the disposal of current securities	-1,339.5	-2,567.2
Expenses arising from financial assets and		
current securities	0.0	-8,627.2
	1,032.7	-11,127.4

#### (7) Reimbursement of Tax Expense "KMOG" Fund

\_\_\_In 2000, the reimbursement of tax expense to the "KMOG" fund totalled T€ 3,350.0. This includes corporate income tax for the employee fund ("Flughafen Wien Mitarbeiter Beteiligung Privatstiftung"), which is to be carried by Flughafen Wien AG as required by the fund's declaration of formation and in accordance with the provisions of the Austrian Capital Markets Offensive Act ("Kapitalmarktoffensivgesetz" or KMOG). No such expenses occurred in 2001 because of an appropriate provision that was created in the prior year.

#### (8) Taxes on income

in T€	2001	2000
Current tax expense	24,731.2	24,950.2
Deferred taxes	8,693.9	5,064.2
	33,425.2	30,014.4
Tax savings from reimbursement of tax expense		
"KMOG" fund	-2,854.1	-3,859.7
	30,571.1	26,154.6

\_\_\_Tax savings from the reimbursement of tax expense "KMOG" fund reflects tax savings realised by the Company from the employee fund in accordance with the Austrian Capital Markets Offensive Act. The difference between the theoretical tax rate (Austrian corporate tax rate of 34%) and the effective tax rate shown in the financial statements is due to the following:

in T€	2001	2000
Profit before tax after tax reimbursement		
from "KMOG" fund	96,923.4	99,254.2
Theoretical income tax (tax rate: 34%)	32,954.0	33,746.4
Permanent differences and taxes related to other periods	-2,382.9	-7,591.8
Income tax expense as per income statement	30,571.1	26,154.6
Effective tax rate	31.6%	26.4%

\_\_\_For additional information on changes in deferred taxes, see Note (15) on the provision for deferred taxes.

#### (9) Outstanding shares

\_\_\_A total of 20,900,000 shares were outstanding at the beginning of the reporting year; of this amount 100,000 shares were owned by Flughafen Wien AG. On 2 February 2001 the 100,000 shares owned by Flughafen Wien AG were transferred to "Flughafen Wien Mitarbeiterbeteiligung Privatstiftung", and the number of shares outstanding equalled 21,000,000 as of this date.

#### **Notes to the Consolidated Balance Sheet**

## Fixed and Financial Assets (10) Intangible assets

in T€	Concessions and rights
Development from 01.01. to 31.12.2001	
Net book value as of 01.01.2001	2,612.1
Additions	979.1
Disposals/remaining book value	-4.1
Amortisation	-795.2
Net book value as of 31.12.2001	2,791.9
Balance on 31.12.2001	
Acquisition price	11,152.1
Accumulated depreciation	-8,360.2
Net book value	2,791.9

\_\_\_Additions relate primarily to the purchase of software for T€ 979.1

#### (11) Property, plant and equipment

in T€	Land and buildings	Technical equipment and machinery		Advance payments made and construc- tion in progress	Total
Development from 01.0	1. to 31.12.200	01			
Net book value					
as of 01.01.2001	302,307.9	131,470.8	20,154.1	4,614.9	458,547.7
Additions	9,063.1	10,911.5	20,518.0	19,838.6	60,331.1
Transfers	168.7	1,332.6	4.7	-1,506.1	0.0
Disposals/remaining	-2,584.8	-5.4	-195.5	0.0	-2,785.7
book values	-12,685.8	-18,584.1	-9,104.7	0.0	-40,374.6
Net book value					
as of 31.12.2001	296,269.1	125,125.4	31,376.7	22,947.4	475,718.6
Balance on 31.12.2001					
Acquisition price	479,178.4	386,890.4	111,133.3	22,947.4	1,000,149.5
Accumulated					
depreciation	-182,909.3	-261,765.0	-79,756.6	0.0	-524,430.9
Net book value	296,269.1	125,125.4	31,376.7	22,947.4	475,718.6

- \_\_The above additions include:
- Property for possible use in expansion of the airport (T€ 3,582.5)
- Construction of cargo handling buildings (T€ 4,663.6)
- Partial costs for the construction of an office building (T€ 5,287.7)
- Construction of taxiways and runway drainage system (T€ 8,223.1)
- Planning costs for the new "Skylink" Terminal (T€ 4,912.7)
- Large equipment for apron handling (T€ 8,386.5) and winter services (T€ 4,651.3)
- EDP equipment (T€ 4,219.1)

#### (12) Financial assets - associates included at equity

in T€	Value of company at equity
Development from 01.01. to 31.12.2001	, , , , , , , , , , , , , , , , , , , ,
Net book value as of 01.01.2001	122.3
Additions	7.8
Disposals/remaining	-92.9
Net book value as of 31.12.2001	37.1
Balance on 31.12.2001	
Acquisition price	77.2
Accumulated write-ups/write-downs	-40.1
Net book value	37.1



\_\_\_Additions and disposals also include changes in the value of companies included at equity. Disposals represent the sale of holdings in Airport Consulting Vienna GmbH and Corvin Hotel Airport Plaza Errichtungs- und Betriebsgesellschaft m.b.H.

## (13) Other financial assets Investment in other companies

in T€	Shares in associates (not consolidated)	Shares in subsidiaries (not consolidated)	Misc. investments	Total
Development from 01.01. to 31.	12.2001			
Net book value as of 01.01.2001	49.0	897.6	0.0	946.6
Additions	0.0	528.9	1.400.0	1.928.9
Net book value as of 31.12.2001	49.0	1.426.4	1.400.0	2.875.4
Balance on 31.12.2001				
Acquisition price	49.0	1.426.4	1.400.0	2.875.4
Accumulated write-downs	0.0	0.0	0.0	0.0
Net book value	49.0	1,426,4	1,400,0	2.875.4

\_\_\_Shares in non-consolidated associates represent the investment in AviaSec Aviation Security GmbH. Shares in non-consolidated subsidiaries refer to the holdings in Flughafen Wien/Berlin-Brandenburg International Entwicklungsbeteiligungsgesellschaft m.b.H., GetService Dienstleistungsgesellschaft m.b.H., GetService-Flughafen-Sicherheits-Servicedienst GmbH, Salzburger Flughafen Sicherheitsgesellschaft m.b.H., VIAS Hellas Security Air Transport Services Limited Liability Company and VIE Shops Entwicklungs- und Betriebsges. m.b.H. Miscellaneous investments relate to the holding in CR Aeropuerto, S. L. (Spain).

#### Securities and other loans granted

in T€	Non-current	Other	Total
	securities and rights	loans granted	
Development from 01.01. to 31.1	12.2001	_	
Net book value as of 01.01.2001	39,301.1	77.6	39,378.7
Additions	4,504.7	38.9	4,543.5
Write-ups	0.3	0.0	0.3
Disposals/remaining book values	s -7,770.8	-29.3	-7,800.1
Write-downs	-1,670.2	0.0	-1,670.2
Net book value as of 31.12.2001	34.365.1	87.2	34.452.2
Balance on 31.12.2001			
Acquisition price	37,234.4	7,354.5	44,588.9
Accumulated write-downs	-2,869.4	-7,267.3	-10,136.6
Net book value	34,365.1	87.2	34,452.2

\_\_\_Non-current securities serve primarily to fulfil coverage requirements for the provisions for severance compensation and pensions, in accordance with Austrian law. Other loans granted represent rights for Corvin Hotel Airport Plaza Errichtungs- und Betriebsgesellschaft m.b.H. and a loan to SITA ( $T \in 87.2$ ).

#### (14) Non-current receivables

\_\_\_Non-current receivables of T€ 63.6 consist primarily of interest-bearing advance payments of wages and salaries to employees.

#### (15) Provision for deferred taxes

Development of deferred tax assets

in T€	2001	2000
Balance on 1.1.	31,934.5	10,963.7
Change with effect on the income statement	-8,693.9	-5,064.2
Change with no effect on the income statement	3,572.6	26,035.0
Balance on 31.12.	26,813.1	31,934.5



·	•	
in T€	2001	2000
Deferred tax assets		
Tangible and financial assets	411.3	730.6
Provisions for severance compensation	1,539.5	2,151.2
Provisions for pensions	9,620.2	12,219.9
Provisions for service anniversary bonuses	683.7	557.7
Transfer of shares to employee fund	22,965.9	24,486.1
Other provisions	2,122.5	1,892.7
Tax loss carry-forwards	554.2	536.8
	37,897.3	42,574.9
Provisions for deferred taxes		
Tangible fixed assets	7,628.2	6,041.3
Current securities	0.0	829.9
Other current assets	230.6	230.6
Provision for taxes from consolidation	3,225.4	3,538.7
	11,084.2	10,640.5
Net deferred tax assets and provisions	26,813.1	31,934.5
(16) Inventories		
in T€	2001	2000
Raw materials and supplies	2,323.1	2,694.6
Services not yet invoiced	0.0	310.3
Prepayments	2.1	0.0
	2,325.2	3,004.9
(17) Current receivables and other current assets		
in T€	2001	2000
Gross trade receivables	27,252.8	29,603.4
Valuation adjustments	-2,533.7	-2,224.9
Net trade receivables	24,719.0	27,378.4
Receivables due from subsidiaries (non-consolidated)	238.6	97.3
Receivables due from associates	5.1	3,954.9
Other receivables and assets	16,749.8	1,920.5
Prepaid expenses and deferred charges	750.1	161.8
	42,462.7	33,512.9
(18) Cash and cash equivalents		
in T€	2001	2000
Cash on hand	117.4	115.7
Deposits with financial institutions	84,864.7	27,691.4
Securities	87,388.0	152,434.3
	172,370.1	180,241.4
		· · · · · · · · · · · · · · · · · · ·

\_\_\_In 2001, the effective interest rate on deposits with financial institutions was between 3.2 and 4.9% (2000: 4.1 to 4.3%). Interest paid for deposits with financial institutions is dependent on developments on the Austrian money market, which showed a slight upward trend at the beginning of 2001.

\_\_\_For detailed information on securities, see Point (30) on financing instruments.



#### (19) Share capital

\_\_\_As of 31 December 2001 share capital totalled € 152,670,000.--. It is divided into 21,000,000 bearer shares of common stock.

\_\_\_At the tenth (extraordinary) Annual Meeting on 15 November 2000, a resolution was passed approving the repurchase of 10% of capital stock for transfer to a private fund for employees. On 30 November 2000 a total of 2,100,000 shares, or 10% of share capital, was repurchased. These shares were transferred to "Flughafen Wien Mitarbeiterbeteiligung Privatstiftung" on 20 December 2000 (2,000,000 shares) and 2 February 2001 (100,000 shares). The shares owned by this fund have both voting and dividend rights.

#### (20) Share premium

\_\_Appropriated reserves consist of a T€ 92,221.8 premium received on the stock issue in 1992 and the T€ 25,435.5 premium realised on the share capital increase in 1995.

#### (21) Retained earnings and reserves

\_\_\_This item includes retained earnings from prior business years, the reduction in reserves following the initial consolidation in accordance with IAS, untaxed reserves after the deduction of deferred taxes, treasury stock, and the revaluation reserve for securities after the deduction of deferred taxes.

\_\_\_Revaluation losses of T€ 107.0 charged to reserves in 2001 represent necessary write-downs to the 100,000 of treasury stock shares transferred to "Flughafen Wien Mitarbeiter Beteiligung Privatstiftung" on 2 February 2001. The line item "fund" contains the offset of deferred tax assets resulting from the Austrian Capital Markets Offensive Act with the provisions for reimbursement of taxes arising from the employee foundation.

#### (22) Non-current provisions

in T€	2001	2000
Provisions for severance compensation	32,598.3	35,570.7
Provisions for pensions	56,606.0	73,099.9
Provisions for service anniversary bonuses	6,346.9	5,971.4
Provisions for part-time work for older employees	2,864.6	0.0
Provisions for reimbursement to employee fund	21,391.0	21,391.0
	119,806.8	136,032.9

\_\_\_Calculations for obligations arising from severance compensation, pensions, and service anniversary bonuses and related expenses for coverage requirements were based on the following factors.

Factors	2001	2000
Discount rate	5.0%	6.0%
Wage and salary increases	3.5%	3.5%
Retirement trend (only for pensions)	1.5%	1.5%

#### Provisions for severance compensation

\_\_\_Legal regulations and collective bargaining agreements grant employees a one-time payment on termination or retirement. The amount of severance compensation is based on the length of service with the company and compensation at the end of employment.

#### Transition from present value to provision

Transition from present value to provision		
in T€	2001	2000
Present value of severance compensation obligations		
as of 31.12.	38,147.3	35,211.7
Actuarial gain not recorded (accumulated)	-5,549.1	359.0
Provision as of 31.12. per balance sheet	32,598.3	35,570.7
Expenses arising from severance compensation obligations		
in T€	2001	2000
Service cost	2,519.6	2,341.9
Interest expense	2,074.8	2,280.1
Actuarial gain recorded	0.0	0.0
Expenses arising from severance compensation obligations	4,594.5	4,621.9
Development of provision for severance compensation		
in T€	2001	2000
Provision as of 1.1. per balance sheet	35,570.7	40,376.7
Expenses arising from severance compensation obligations	4,594.5	4,621.9
Payments for severance compensation	-7,566.8	-9,428.0
Provision as of 31.12. per balance sheet	32,598.3	35,570.7
Development of actuarial gain/loss		
in T€	2001	2000
Actuarial gain not recorded (accumulated) as of 1.1.	359.0	1,517.8
Corridor as of 1.1.	3,521.2	3,885.9
Surplus	0.0	0.0
Distribution period in years	5	5
Actuarial gain not recorded (accumulated) as of 1.1.	359.0	1,517.8
Actuarial gain, current year	-5,908.0	-1,158.8
Actuarial gain recorded	0.0	0.0
Actuarial gain not recorded (accumulated) as of 31.12.	-5,549.1	359.0

#### **Provisions for Pensions**

\_\_\_Flughafen Wien AG has concluded individual agreements for pensions or supplementary retirement payments with key employees. Employees who joined the Company after 1 September 1986 are covered by special company agreements. Payments are dependent on the length of employment and final compensation.

\_\_\_In the fall of 2001 recipients of pensions were given the option of receiving a one-time settlement payment equal to 80% of the 2000 provision for pensions, as calculated in accordance with Austrian commercial law. A total of 344 retirees had accepted this offer by the end 2001. Actuarial gains and losses are shown as a decrease in the cost of pensions for 2001.



#### Transition from present value to provision

·		
in T€	2001	2000
Present value of pension obligations		
as of 31.12.	50,065.2	52,772.4
Actuarial gain not recorded (accumulated)	6,540.8	20,327.5
Provision as of 31.12. per balance sheet	56,606.0	73,099.9
Expenses arising from pension obligations		
in T€	2001	2000
Service cost	1,703.1	2,988.3
Interest expense	3,197.8	4,009.8
Actuarial gain recorded	-9,888.9	-1,250.1
Expenses arising from pension obligations	-4,988.0	5,748.0
Development of provision for pension obligations		
in T€	2001	2000
Provision as of 1.1. per balance sheet	73,099.9	79,762.9
Expenses arising from pension obligations	-4,988.0	5,748.0
Transfer to pension fund	0.0	-6,972.2
One-time settlement payments for pensions	-9,153.9	-3,546.4
Pension payments	-2,352.0	-1,892.4
Provision as of 31.12. per balance sheet	56,606.0	73,099.9
Development of actuarial gain/loss		
in T€	2001	2000
Actuarial gain not recorded (accumulated) as of 1.1.	20,327.5	12,933.3
Corridor as of 1.1.	5,277.2	6,683.0
Surplus	15,050.3	6,250.3
Distribution period in years	5	5
Actuarial gain not recorded (accumulated) as of 1.1.	20,327.5	12,933.3
Actuarial gain, current year	-3,897.8	8,644.3
Actuarial gain recorded	-9,888.9	-1,250.1
Actuarial gain not recorded (accumulated) as of 31.12.	6,540.8	20,327.5

#### Provisions for service anniversary bonuses

\_\_\_Employees of Austrian companies are entitled to receive special bonuses for long years of service. The specific entitlement criteria and amount of the bonus are regulated by the collective bargaining agreements for employees of public airports in Austria.

#### Provisions for part-time employment for older employees

\_\_\_This item reflects mandatory payments to personnel who work part-time under special regulations governing employment for older members of the workforce, as well as the costs for time worked above and beyond the agreed number of hours.

#### **Provisions for Reimbursement "KMOG" Fund**

\_\_\_This item includes the non-current portion of the provision for reimbursement of tax expense for the "KMOG" fund.



in T€	2001	2000
Social Security	4.6	0.0
Clean Water Fund	2,163.9	2,381.2
Investment subsidies from public funds	7,685.2	8,726.3
	9,853.7	11,107.6

\_\_\_From 1977 to 1985 Flughafen Wien AG received non-repayable subsidies from public authorities. In 1997, 1998 and 1999 Flughafen Wien AG received investment subsidies from the European Union.

#### (24) Current provisions

in T€	2001	2000
Unused vacation	6,333.4	6,250.9
Other claims by employees	11,357.5	2,958.2
Taxes	405.5	8,873.0
Goods and services not invoiced	21,852.5	16,664.1
Reimbursement "KMOG" Fund	8,326.2	8,130.0
Miscellaneous	10,445.9	3,423.6
	58,720.9	46,299.8

#### Development from 01.01. to 31.12.2001

in T€	Book value as of 01.01.01	Use	Reversal	New creation	Book value as of 31.12.01
Unused vacation	6 ,250.9	0.0	-1.7	84.2	6,333.4
Other claims by employees	2,958.2	-2.124.8	-235.2	10.759.4	11,357.5
Taxes	8,873.0	-8,815.8	0.0	348.2	405.5
Goods and services not invoiced	16,664.1	-5 <i>.</i> 367.8	-1,403.6	11,959.8	21,852.5
Reimbursement	10,004.1	-5,507.0	-1,403.0	11,959.0	21,032.3
"KMOG" Fund	8,130.0	0.0	0.0	196.2	8,326.2
Other current					
provisions	3,423.6	-941.5	-675.5	8,639.3	10,445.9
Total	46,299.8	-17,249.9	-2,316.0	31,987.0	58,720.9

#### (25) Current financial liabilities

in T€	2001	2000
Settlement accounts	4,274.6	3,690.2
	4 274 6	3 690 2

#### (26) Trade payables

in T€	2001	2000
To third parties	19,314.6	12,867.7
To subsidiaries	156.4	0.0
To associates	0.0	104.6
	19,471.0	12,972.3



#### (27) Other current liabilities

in T€	2001	2000
Other tax liabilities	6,767.0	4,245.9
Other social security liabilities	4,522.7	9,929.4
Investment subsidies from public funds	1,206.0	1,819.5
Liabilities to Clean Water Fund	233.4	232.6
Misc. other current liabilities and provisions	2,476.8	10,393.6
	15,205.9	26,621.0

\_\_Miscellaneous other liabilities and provisions include T€ 310.2 (2000: T€ 6,571.0) arising from customers with credit balances.

#### Other Information

#### (28) Consolidated statement of cash flows

\_\_\_The indirect method was used to prepare the consolidated statement of cash flows. Interest income and expense as well as dividend income are allocated to operating activities. Dividends paid by Flughafen Wien AG are shown under cash flow from financing activities. Cash and cash equivalents include cash on hand, deposits with banks, and current securities.

#### (29) Segment reporting

\_\_\_As in the prior year, segment reporting involves only the primary segments of business since all activities of the Flughafen Wien Group take place in Austria.

\_\_\_\_Vienna International Airport España, S.L. was founded in 2001, and started operations in the fall of that year. This company is advisor to CR Aeropuerto, S.L., a Spanish airport builder, on construction and management of the new airport at Ciudad Real. These business activities were allocated to the non-aviation segment. An analysis of segments by geographical region was not prepared because this company is immaterial for providing a true and fair view of the asset, financial and earnings position of the Group.

#### Inter-company sales

\_\_\_Sales between member companies of the Group reflect standard rates or prices that are based on market levels and, in some cases, on the Group's cost.

#### Segments of business

\_\_\_The business activities of the Group can be classified into the following segments: Airport, Handling and Non-Aviation.

#### **Airport**

\_\_\_This primary activity of this segment is the provision of classic airport services such as facilities for take-offs, landings and parking of aircraft, passenger handling and central infrastructure. Fees for these services are generally subject to contractual limits.

#### Handling

\_\_\_This segment is responsible for aircraft handling services, which consist primarily of the loading and unloading of aircraft. In accordance with EU guidelines, this segment is not reserved for the airport operator (Flughafen Wien AG) alone; airlines and other third party companies may also offer handling services at Vienna International Airport. At the end of 2000 the German VAS Flughafenbodenverkehrsdienste GmbH commenced the provision of handling services at Vienna International Airport.

#### Non-Aviation

\_\_All other services not included in the above two areas are combined under the non-aviation segment. In particular, these services include the rental of real estate and provision of ancillary services such as electricity, heating and the like.



#### **Segment Results for 2001**

			Non-	
in T€ (with the exception of employees)	Airport	Handling	Aviation	Group
External segment turnover	136,186.9	110,989.9	72,672.9	319,849.8
Internal segment turnover	28,047.1	5,297.2	44,311.1	
Total segment turnover	164,234.1	116,287.2	116,984.0	
Other external turnover				252.5
Group turnover				320,102.3
Segment results	66,141.2	21,756.5	31,177.1	119,074.8
Other (not allocated)				-33,849.3
Group EBIT/operating profit				85,225.5
Segment depreciation	24,855.0	4,478.8	11,526.8	40,860.7
Other (not allocated)				309.1
Group depreciation				41,169.8
Segment investments	32,599.7	10,236.0	18,268.2	61,104.0
Other (not allocated)				206.2
Group investments				61,310.2
Segment assets	356,681.1	27,651.1	120,112.0	504,444.2
Other (not allocated)*				255,465.7
Group assets				759,909.9
Segment liabilities	49,938.3	57,864.3	48,903.3	156,705.9
Other (not allocated)*	-	•	•	70,626.9
Group liabilities				227,332.9
Segment employees (balance sheet date	e) 342	1,340	805	2,487
Other (not allocated)				139
Group employees (balance sheet date)				2,626
·			·	

<sup>\*)</sup> Non-allocated assets and liabilities consist primarily of financial investments. cash and cash equivalents. deferred tax assets. provisions for restructuring measures. and provisions for taxes. Expenses for restructuring measures are included under "not allocated". The share of profit generated by associates consolidated at equity and the book values of these companies were not shown because the related amounts are immaterial.



#### **Segment Results for 2000**

			Non-	
in T€ (with the exception of employees)	Airport	Handling	Aviation	Group
External segment turnover	137,422.5	117,898.0	71,734.1	327,054.6
Internal segment turnover	30,076.9	5,065.5	41,738.3	
Total segment turnover	167,499.3	122,963.5	113,472.3	
Other external turnover				383.9
Group turnover				327,438.5
Segment results	68,334.1	23,332.7	26,771.6	118,438.5
Other (not allocated)				-25,328.1
Group EBIT/operating profit				93,110.4
Segment depreciation	29,383.6	3,579.3	11,175.9	44,138.8
Other (not allocated)				277.3
Group depreciation				44,416.2
Segment investments	17,148.5	3,757.1	6,948.4	27,854.0
Other (not allocated)				678.6
Group investments				28,532.6
Segment assets	352,305.7	23,726.8	114,409.0	490,441.4
Other (not allocated)				259,937.9
Group assets				750,379.3
Segment liabilities	43,070.6	66,098.8	49,515.5	158,684.9
Other (not allocated)				78,038.9
Group liabilities				236,723.8
Segment employees (balance sheet date	331	1,383	804	2,518
Other (not allocated)				126
Group employees (balance sheet date)				2,644

\_\_\_The share of profit generated by associates consolidated at equity and the book values of these companies were not shown because these amounts are immaterial.

#### (30) Financing Instruments

#### **Primary financing instruments**

\_\_\_This item includes trade receivables and payables as well as financial receivables and payables. Information on primary financing instruments can be found on the balance sheet and in related notes to the financial statements.

#### Credit risk

\_\_\_All amounts shown under assets represent the maximum credit and default risk, since there are no general offset agreements. The risk associated with receivables can be considered low because all receivables are due and payable within a short period of time and are based on long-term relationships with clients and customers. The risk of default associated with other primary financing instruments can also be classified as low. Cash and cash equivalents are placed chiefly in investment funds, fixed-interest bonds, and short-term instruments. These investments are made only with Austrian financial institutions of highest ranking.

#### Market value

\_\_\_The market value of cash and cash equivalents, short-term investments, and current receivables and liabilities reflects book or market value because these items are due on a daily basis or over the short-term.

#### Risk of interest rate change

\_\_\_Interest rate risk is associated principally with the investment of cash and cash equivalents and current and non-current securities. The risk of interest rate fluctuations in the asset area is only related to non-current securities, deposits with financial institutions, and current securities. Securities are held primarily through investment funds and can be sold at any time, and the risk arising from interest rate changes can therefore be classified as immaterial.

\_\_Liabilities include only the loan granted by the Clean Water Fund, which carries a fixed-interest rate of 2%.

#### **Exchange rate risk**

\_\_\_In principle, exchange rate risk arises when receivables or liabilities are denominated in a currency other than the local currency of the company. Invoices are generally issued in local currency, and 99.9% of trade payables are denominated in local currency. Trade receivables and payables are therefore subject to only a low degree of exchange rate risk.

\_\_\_Deposits with financial institutions are made almost exclusively in the company's own local currency, so there is no exchange rate risk. Amounts due to financial institutions are denominated in euro.

Current and non-current securities are comprised of the following:

#### Non-current securities

in T€	2001	2000
R-63 Fund	31,629.2	38,560.6
Stock	494.9	494.9
Other	2,241.0	245.7
	34,365.1	39,301.1

\_\_\_As of 31 December 2001, the market value of non-current securities totalled T€ 34,365.1 (2000: T€ 39,301.1). The R 63 Fund, a funds' fund managed by Raiffeisen KAG, serves to fulfil coverage requirements for the severance compensation and pension provisions as called for under § 14 of the Austrian Income Tax Act. The allocation of assets as of 31 December 2001 showed 26.5% international stocks and 73.5% bonds. The risk structure of this fund is similar to a pension fund.

\_\_Stock relates to a shareholding in Wiener Börse AG, the Vienna stock exchange corporation. Other non-current securities represent T€ 1,929.7 of rights arising from reinsurance.





#### **Current securities**

in T€	2001	2000
GF 7 Fund	55,731.6	91,335.4
A 19 Fund	29,476.2	42,627.2
BAWAG SF 17	0.0	12,202.6
Fixed-interest securities	2,180.2	6,269.1
	87,388.0	152,434.3

\_\_\_As of 31 December 2001, 94.4% of the Capital Invest GF 7 Fund was invested in Austrian bonds. The asset allocation of the A 19 Fund as of 31 December 2001 showed 63.9% in international stocks and 36.1% in cash and rights.

\_\_\_As of the balance sheet date, neither the GF 7 nor the A 19 Fund carried an exchange rate risk. Existing foreign exchange items were covered by hedges.

#### **Derivative financing instruments**

\_\_\_The Group only uses derivative financing instruments on an exception basis to hedge interest rate and foreign exchange risk because the receivable and liability structure and investment strategy limit exchange rate risk to individual cases. As of the balance sheet date, the Group had no outstanding derivative financing instruments.

#### (31) Information on business associations with related companies and persons

\_\_\_There are no such associations to report at the present time.

#### (32) Other obligations and risks

\_\_\_The Company concluded a contribution-based pension fund contract with ÖPAG Pensions-kassen AG and Vereinigten Pensionskassen AG for 1,511 employees. Flughafen Wien AG is committed to transfer 2.5% of the salary or wages for these persons to the pension fund each year as a contribution.

\_\_\_Flughafen Wien AG is required to assume the costs of the "Flughafen Wien Mitarbeiter-beteiligung Privatstiftung", which chiefly consist of corporate income tax, in the form of subsequent contributions.

#### (33) Significant events occurring after the balance sheet date

\_\_\_A company agreement was signed on 9 January 2002, which regulates the settlement or transfer of pension claims by certain employees to a pension fund. This agreement involves staff or workers who joined the Group prior to 1 September 1986.

#### (34) Information on bodies of the corporation and employees

\_\_\_As of 31 December, the Flughafen Wien Group employed:

Employees (excluding Management Board and managing directors)	2001	2000
Workers	1,843	1,895
Staff	783	749
	2,626	2,644

\_\_\_The members of the Management Board of Flughafen Wien AG received compensation and benefits totalling T€ 898.7 (2000: T€ 917.3) for the 2001 Business Year.

\_\_Compensation paid to previous members of the Management Board or key employees totalled T€ 368.8 (2000: T€ 1,116.0).

\_\_Attendance allowances and remuneration of T€ 57.7 (2000: T€ 64.6) were paid by Flughafen Wien AG to members of the Supervisory Board in 2001.

#### Major differences between IAS and Austrian accounting principles

#### **Basic conceptual differences**

\_\_\_Austrian accounting principles, which are codified in the Commercial Code, place the principle of creditor protection in the foreground and correspondingly assign great importance to the principle of conservatism. The determinant position of commercial law financial statements for tax assessment also has a major influence on financial statements prepared in keeping with Austrian accounting principles.

\_\_\_The primary goal of accounting under IAS is to provide appropriate decision-making information for shareholders and investors. IAS therefore place higher value than Austrian accounting principles on the comparability of financial statements, both over time and between companies.

\_\_\_Following is a presentation of specific differences that are of special importance for these financial statements:

#### **Fixed assets**

\_\_\_The Austrian Commercial Code prescribes conservative values for depreciation and the useful lives of assets in keeping with the fundamental principles of accounting. Under IAS, depreciation periods must be regularly compared with the actual useful lives of assets and adjusted where necessary. This procedure led to longer useful lives for certain assets owned by Flughafen Wien AG, in particular runways, aprons and taxiways.

\_\_\_Under Austrian accounting principles, financial assets must be recorded at the lower of purchase price or market value. IAS required the use of market value. In the consolidated financial statements, non-current securities held by Flughafen Wien AG are treated the same as current securities.

#### **Current securities**

\_\_\_The Austrian Commercial Code requires current securities to be recorded at the lower of acquisition cost or market value. In accordance with IAS 39, these securities are shown at market value in the consolidated financial statements. Write-ups are mandatory. Changes in market value over the prior year are recorded in the consolidated financial statements of Flughafen Wien AG under equity (revaluation reserve) with no effect on the income statement.

#### Treasury stock

\_\_\_In accordance with the Austrian Commercial Code, treasury stock must be recorded under non-current or current assets and a separate reserve must be created for this item under equity and liabilities.

\_\_\_According to IAS, changes in shares outstanding must be recorded under equity.

#### **Deferred taxes**

\_\_\_Austrian accounting principles are based on the "timing concept". The creation of deferred tax provisions is therefore only required for differences between financial statements prepared according to commercial law and taxable results if these differences are expected to be offset in the future. The creation of deferred tax assets in individual company financial statements is optional; provisions for deferred taxes are mandatory. Deferred tax assets on loss carry-forwards may not be capitalized.

\_\_IAS focus on the "temporary concept" in conjunction with the "balance sheet - liability method". Deferred taxes must therefore be created for all differences arising between financial statements prepared for tax purposes and IAS financial statements; in such cases, deferred taxes should be calculated based on the tax rate expected in the year of use. No discounts are permitted. Deferred tax assets on tax loss carry-forwards must generally be capitalized and should be analysed in the same manner as other assets to estimate the realisable amount.





Provisions '	tor nancione	COVORANCO	compensation	and carvi	ra annivarcar	V honiicae
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\_\_\_According to Austrian accounting principles, future wage and salary increases are not included in calculating employee-related provisions. These calculations should be based on the present value or Austrian "Teilwert" method with a long-term discount rate.

\_\_\_Creation of the above employee-related provisions under IAS are based on the projected unit credit method, which incorporates future wage and salary increases. The discount rate is based on current capital market interest rates. Calculations based on this method lead to significantly higher additions to provisions than calculations made in accordance with the Austrian Commercial Code.

#### **Expanded requirements for information**

\_\_\_International Accounting Standards require more detailed information that, in some points, significantly exceeds the requirements of Austrian accounting principles for the Notes or report of the Management Board. Such items include required disclosure of items on the balance sheet, income statement, mandatory statement of cash flows and development of equity as well as other information, especially in connection with derivative financing instruments, to provide a true and fair view of the asset, financial and earnings positions of a company. In part, this information includes explanations that are part of the management report under Austrian accounting principles.

Schwechat, 26 February 2002

The Management Board

Herbert Kaufmann Gerhard Schmid Kurt Waniek

# innual Report 2001

## Subsidiaries of Flughafen Wien AG

Appendix 1 to the Notes



Company	Abbre- Parent viation Company		Country	Per- centage Owned	Type of Consoli dation	Note
Flughafen Wien AG Vienna Aircraft Handling	VIE		Austria		VK	
Gesellschaft m.b.H.	VAH	VIE	Austria	100%	VK	
Flughafen Wien Immobilienverwertungsgesellschaft m.b.H.	IVW	VIE	Austria	100%	VK	
Vienna International Airport Security Services Ges.m.b.H.	VIAS	VIE	Austria	100%	VK	
VIE Liegenschaftsbeteiligungsgesellschaft m.b.H.	VIEL	VIE	Austria	100%	VK	
City Air Terminal Betriebs- gesellschaft m.b.H.	CAT	VIE	Austria	100%	VK	
Vienna Airport Business Park Immobilienbesitzgesellschaft m.b.H. Vienna Airport Business Park	BPIB	VIEL	Austria	100%	VK	
Immobilienentwicklungs- gesellschaft m.b.H.	BPIE	VIEL	Austria	100%	VK	
Vienna International Beteiligungs- management Gesellschaft m.b.H.	VINT	VIE	Austria	100%	VKE	
Vienna International Airport España,S.L.	VIE-E	VINT	Spain	100%	VKE	
Vienna Airport Baumanagement Gesellschaft m.b.H. VIE- Reiseservice GmbH.	VAB VIE-Reise	VIE VIE	Austria Austria	51% 32%	VKE EQ	
Flughafen Wien/Berlin-Brandenburg International Entwicklungs- beteiligungsgesellschaft m.b.H.	VIE-BBI	VIE	Germany	100%	NK	a)
VIE Shops Entwicklungs- und Betriebsgesellschaft mbH.	VIE-Shops	VIE	Austria	51%	NK	a)
Salzburger Flughafen Sicherheitsgesellschaft m.b.H.	SFS	VIAS	Austria	100%	NK	a)
GetService Dienstleistungs- gesellschaft m.b.H	GETS	VIAS	Austria	100%	NK	a)
GetService-Flughafen- Sicherheits- und Servicedienst GmbH	GET2	VIAS	Austria	51%	NK	a)
VIAS Hellas Security Air Transport Services Limited Liability Company AviaSec Aviation Security GmbH	VIAS-H VIAS-D	VIAS VIAS	Greece Germany	100% 49%	NK NK	a) a)

Type of consolidation:

 $VK = full\ consolidation,\ EQ = equity\ valuation,\ NK = not\ consolidated$  Note: a) not included for reasons of immateriality



## **Audit Opinion**

\_\_\_We have audited the accompanying consolidated financial statements of Flughafen Wien AG (the Group) as of December 31, 2001 according to the International Accounting Standards (IAS) established by the International Accounting Standards Board (IASB). These financial statements, which were prepared, are the responsibility of the Company's management. Our responsibility is to express an opinion on these statements based on our audit.

\_\_\_We conducted our audit in accordance with International Standards on Auditing issued by the International Federation of Accountants (IFAC). These standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. The audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

\_\_\_In our opinion, the consolidated financial statements present fairly in all material respects the financial position of the Group as of 31 December, 2001 and the results of operations and cash flows for the year then ended in accordance with International Accounting Standards (IAS).

\_\_\_Austrian commercial law requires us to audit the Group management report and compliance with the requirements to exempt the Group from preparing consolidated financial statements under Austrian law. We certify that the Group management report agrees with the consolidated financial statements, and that the requirements are met to exempt the Group from preparing consolidated financial statements under Austrian law.

Vienna, 26 February 2001

CONFIDA Wirtschaftstreuhandgesellschaft m.b.H. Wirtschaftsprüfungsgesellschaft

Dipl.-Kfm. Walter Groier



Dr. Karl-Heinz Moser

## **Subsidiaries of Flughafen Wien AG**

(prior year values in brackets, in T€)



## 1. Subsidiaries fully consolidated in the Group financial statements

#### Flughafen Wien Immobilienverwertungsgesellschaft m.b.H. (IVW)

\_\_\_Principal activities: the commercial leasing of assets, in particular real estate, and acquisition of property and buildings at Vienna International Airport.

#### Vienna Aircraft Handling Gesellschaft m.b.H. (VAH)

 Percentage owned:
 100%

 Equity:
 € 50,025,44 (T€ 48.2)

 Turnover:
 € 4,640,979.28 (T€ 4,171.4)

 Profit for the year 2001:
 € 661,562.85 (T€ 368.5)

\_\_\_Principal activities: provision of a full range of services for general aviation and, in particular, for business aviation; major revenue generators are private aircraft handling and aircraft handling services provided on behalf of Flughafen Wien AG in the general aviation sector (incl. fuelling and provision of hangar space).

#### Vienna International Airport Security Services Ges.m.b.H. (VIAS)

\_\_\_Principal activities: provision of security controls (persons and hand luggage) on behalf of the Austrian Ministry of the Interior and various other services for aviation customers (wheelchair transport, control of oversize baggage, etc); the company also participates in tenders for the provision of security services at other airports through its Austrian and foreign subsidiaries, for example in Greece and Germany.

#### Vienna Airport Baumanagement Gesellschaft m.b.H. (VAB)

 Percentage owned:
 51%

 Equity:
 € 323,443.66

 Turnover:
 € 1,712,131.12

 Profit for the year 2001:
 € 173,443.66

\_\_\_Principal activities: provision of all types of construction services, planning activities, project management, and construction monitoring.

#### City Air Terminal Betriebsges.m.b.H. (CAT)

 Percentage owned:
 100%

 Equity:
 € 36,688.41 (T€ 37.3)

 Turnover:
 € 0.00 (T€ 0.0)

 Loss for the year 2001:
 € -754.19 (T€ -0.4)

\_\_\_Principal activities: operation of the City Air Terminal; the company was inactive in 2001. Together with the Austrian Federal Railway Corporation (ÖBB), the expansion of the Airport Express is planned as a connection between the "Wien-Mitte" transit centre and Vienna International Airport. In 2002, 49% of the shares in this company were therefore sold to ÖBB in conjunction with the development of this project.

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VIE Liegenschaftsbeteiligungsgesellschaft m.b.H. (VIEL)
Percentage owned:100%
Equity: € 2,765,419.42 (T€ 6,095.7)
Turnover: € 0.00 (T€ 0.0)
Loss for the year 2001: € -46,192.69 (T€ -2.5)
Principal activities: of the company and its two subsidiaries BPIB and BPIE are the pur-
chase, development, and sale of real estate owned by BPIB; current activities of the three
companies focus on development of the Business Park Fischamend near the airport.
Vienna Airport Business Park Immobilienbesitzgesellschaft m.b.H. (BPIB)
Percentage owned: 100% (VIEL: 99%, BPIE: 1%)
Equity: € 2,380,740.19 (T€ 4,293.4)
Turnover: € 0.00 (T€ 0.0)
Loss for the year 2001: € -62,230.22 (T€ -12.8)
Principal activities: purchase and sale of real estate.
Finicipal activities. purchase and sale of real estate.
Vienna Airport Business Park Immobilienentwicklungsgesellschaft m.b.H. (BPIE)
Percentage owned:
Equity: € 346,580.63 (T€ 361.7)
Turnover: € 0.00 (T€ 0.0)
Loss for the year 2001: € -15,182.40 (T€ -16.0)
Principal activities: planning, construction and management of commercial, and industrial
development projects.
NO. 14 (* 1847)
Vienna International Beteiligungsmanagement Gesellschaft m.b.H. (VINT)
Percentage owned:
Equity: € 1,432,313.47
Turnover:
Loss for the year 2001: € -2,686.53
Principal activities: acquisition of international subsidiaries and holdings of the Flughafen
Wien Group; participation in international airport privatisation and development projects;
founding and management of local project companies for acquisitions; consulting and
project management.
Vienna International Airport España, S.L
Percentage owned:
Principal activities: management, consulting and operation of airports, and investment in
airports in Spain.
2. Subsidiaries included in the consolidated financial statements
using the equity method
VIE-Reiseservice GmbH
Percentage owned:
· · · · · · · · · · · · · · · · · · ·
Equity: € 115,971.75 (T€ 87.7)
Turnover: € 1,532,209.57 (T€ 1,881.6)
Principal activities in 2001: € 24,294.99 (T€ 43.0)
Principal activities: in 2001, operation of a travel agency at Vienna International Airport.

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#### 3. Investments not included in the consolidated financial statements

Salzburger Flughafen Sicherheitsgesellschaft m.b.H. (SFS)  Percentage owned:
Flughafen Wien/Berlin-Brandenburg International Entwicklungsbeteiligungsgesellschaft m.b.H. (VIEBBI) Percentage owned:
VIE Shops Entwicklungs- und Betriebsges.m.b.H. (VIE Shops)  Percentage owned:
VIAS Hellas Security Air Transport Services Limited Liability Company (VIAS Hellas Ltd.) Percentage owned:
GetService Dienstleistungsgesellschaft m.b.H         Percentage owned:
"GetService"-Flughafen-Sicherheits- und Servicedienst GmbH Percentage owned:
AviaSec Aviation Security GmbH  Percentage owned:

Services Holding International GmbH to participate in tenders for the provision of security

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services at airports in Germany.



## Report of the Supervisory Board

#### Meetings

\_\_\_The Supervisory Board met six times during the 2001 Business Year. In addition, the Working Committee of the Supervisory Board held one meeting during the reporting year.

\_\_\_The Managing Board informed the Supervisory Board regularly of the development of business and the position of the individual Group companies. The Supervisory Board was therefore able to monitor the performance of the Company on a continual basis.

#### Δudit

\_\_\_CONFIDA, Wirtschaftstreuhandgesellschaft m.b.H., Wirtschaftsprüfungsgesellschaft, 1191 Vienna, were elected auditors of the annual financial statements at the Eleventh Annual General Meeting of Flughafen Wien AG and were commissioned to perform this audit. This firm audited the annual and consolidated financial statements as of 31 December 2001 and the related status reports for the Group and Company, which were prepared by the Management Board, and awarded these documents an unqualified opinion.

\_\_\_The Managing Board presented the following documents to the Supervisory Board and reported in detail thereon: the annual financial statements of Flughafen Wien AG which were prepared in accordance with Austrian accounting principles, the consolidated financial statements for the Flughafen Wien Group which were prepared in accordance with International Accounting Standards, and the status reports 2001 for the Company and the Group.

#### **Approval of Financial Statements**

\_The Supervisory Board reviewed the 2001 annual financial statements and status report for the 2001 Business Year of Flughafen Wien AG, in particular during extensive discussions with the Working Committee in the presence of the auditors, and accepted these documents. The 2001 annual financial statements of Flughafen Wien AG are hereby approved.

#### **Recommendation for the Distribution of Profits**

\_\_\_The Supervisory Board agrees with the recommendation of the Management Board to distribute a dividend of  $\in$  1.90 per share or a total of  $\in$  39,900,000 from 2001 profit of  $\in$  39,908,096.49 and to carry forward the remainder of  $\in$  8,096.49.

#### Acknowledgement

\_\_\_The Supervisory Board would like to express its thanks to the members of the Managing Board and all employees for their dedication and efforts during the 2001 Business Year.

#### **Johannes Coreth**

Chairman of the Supervisory Board

Schwechat, 3 April 2002

#### Who is Who

#### Members of the Supervisory Board

#### Chairman

Johannes Coreth, Member of the Board of Niederösterreichische Versicherung

#### **Deputy**

Andreas Staribacher, Certified public accountant
Reinhard Gogola, Mayor of Schwechat, secondary school professor
Franz Lauer, Deputy General Director of Wiener Städtische Versicherung
Roderich Regler, Head of Traffic Policy Department, Austrian Federal Economic Chamber ret.
Christopher L. Reilly, Managing Director of UBS Warburg, London
Alfred Reiter, Chairman of the Board Investkredit Bank AG ret.
(as of 11 May 2001)
Georg Wailand, Deputy Editor-in-Chief "Neue Kronen Zeitung",
publisher of "Gewinn"

#### **Delegated by the Works Committee**

Manfred Biegler, Chairman of the Salaried Employees' Works Committee Gerhard Gager, Chairman of the Waged Employees' Works Committee Eduard Oettl, Waged Employees' Works Committee Dieter Rozboril, Deputy Chairman of the Waged Employees' Works Committee (as of 16 May 2001) Alfred Schuller, Deputy Chairman of the Waged Employees' Works Committee (up to 16 May 2001) Alfred Zimmer, Deputy Chairman of the Salaried Employees' Works Committee

#### Representatives of the Supervisory Authorities

Rolf A. Neidhart

#### **Management Board**

Herbert Kaufmann, Member and Speaker Gerhard Schmid, Member Kurt Waniek, Member

#### **Joint Signatories**

Peter Bolech, Executive Vice President, Head of Airline & Terminal Services (up to 23 October 2001)

Ernest Eisner, Executive Vice President, Head of Handling Services
Siegfried Gangl, Senior Executive Vice President, Head of Finance and Investment
Franz Imlinger, Executive Vice President, Head of Management Services
Dagmar Lang, Executive Vice President, Head of Communications
Karl Schleinzer, Executive Vice President, Head of Airside Services
Josef Stadler, Executive Vice President, Head of General Secretariat
Michael Tmej, Executive Vice President, Head of Consumer Services

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